

2021 ANNUAL REPORT

**telesites**

Operadora de Sites Mexicanos

***SOLIDIFICATION  
AND GROWTH***



**Opsimex** added 1,862 sites to its portfolio and gained 1,386 additional rentals from colocations. The expansion of new towers was achieved through improved coverage of our clients’ telecommunications network and increased capacity in some towers, evident in both rural and urban areas.

**About the company**

Operadora de Sites Mexicanos is a Mexican company that builds, installs, maintains, operates and sells various types of passive telecommunications infrastructure—towers and support structures, physical spaces and other non-electronic elements. With more than 20,000 towers spread across the nine regions of Mexico as well as Costa Rica, it is the largest tower operator in Mexico.

The steady pace of technological evolution has brought an increasing number of applications for mobile telecommunication services and a constant growth in demand for data services, which in turn means a growing need for passive telecommunications infrastructure. With this, we can assume that there is still significant growth potential for Operadora de Sites Mexicanos.

**Contents**

Opsimex at a glance ..... 3

To our investors..... 4

Resilient growth ..... 6

Opsimex operating summary..... 7

FSITES operating summary..... 8

FSITES operating summary..... 9

Corporate governance .....10

Report of the Audit and Corporate Practices Committee .....12

Consolidated financial statements.....14

Investor information.....55





# TELESITES AT A GLANCE

**20,049**  
Total sites

OSM: 8,059

FIBRA: 11,683

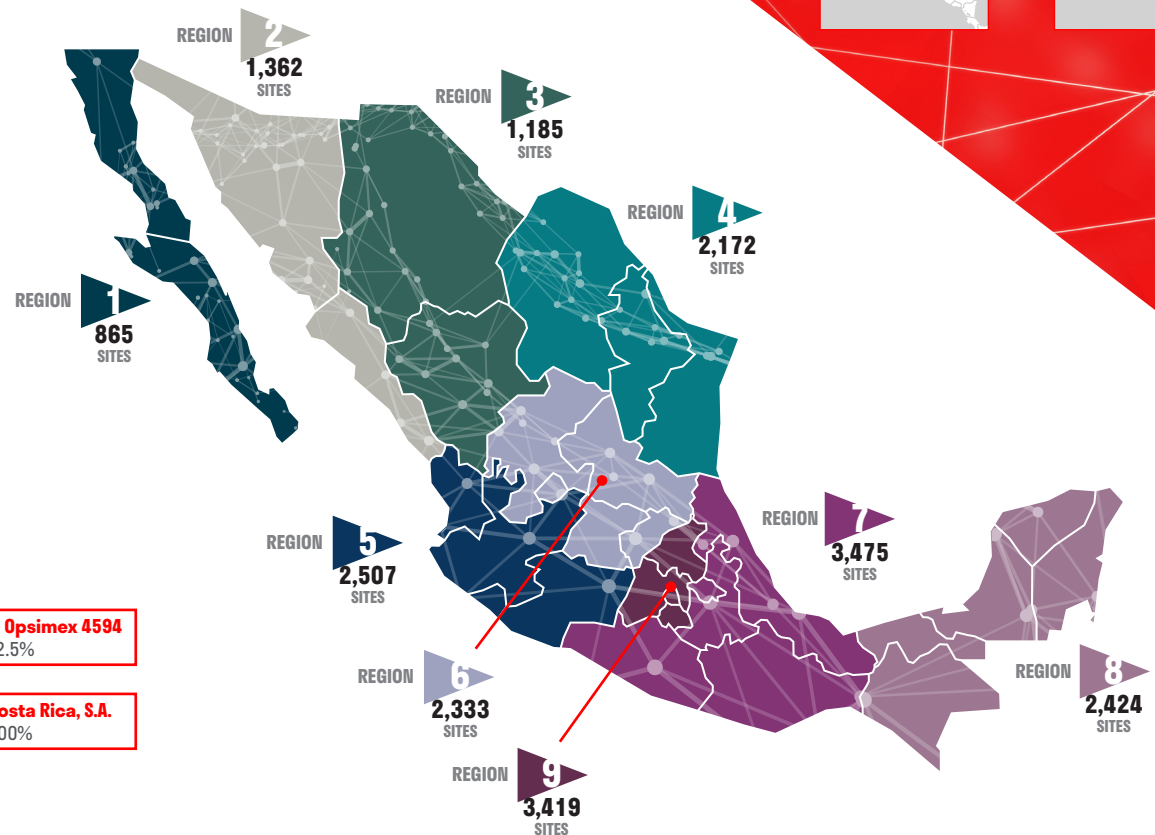
COSTA RICA: 307

## Corporate Structure

Operadora de Sites  
Mexicanos, S.A.B. de C.V.

Fideicomiso Opsimex 4594  
72.5%

Telesites Costa Rica, S.A.  
100%



19,742  
SITES IN  
MEXICO



307  
SITES IN  
COSTA RICA



► Towers in Mexico (OPSIMEX)  
included in revenues

► Towers in Mexico (FIBRA)  
included in revenues

► Towers in Costa Rica  
included in revenues

December 31, 2018	December 31, 2019	December 31, 2020	December 31, 2021
15,763	16,961	11,292	8,059
290	299	6,591	11,683
		304	307



# TO OUR INVESTORS

## TO THE GENERAL SHAREHOLDERS' MEETING AND BOARD OF DIRECTORS OPERADORA DE SITES MEXICANOS, S.A.B. DE C.V.

In accordance with article 44 section XI of the Mexican Securities Market Act, in correlation with article 172 of the General Business Corporations Law, and in my capacity as Chief Executive Officer of Operadora de Sites Mexicanos, S.A.B. de C.V. (the "Company" or "Opsimex"), I am pleased to present this report on the Company's operations during the fiscal year ended December 31, 2021.

### 2021 Economic Overview

After the devastating effects of the COVID-19 pandemic in 2020, when global GDP shrank by 3.1%, the world's economy began to gradually recover in 2021 as vaccination programs advanced, improving immunity to the virus, and medical science gained more knowledge on how to treat the illness, while governments rolled out unprecedented monetary stimulus programs. According to the IMF, gross domestic product for the world grew 5.9% in 2021.

The US economy grew 5.7% in 2021, having declined by 3.5% the year before, driven mainly by personal consumption and gross fixed investment, which rose 7.9% and 7.8%, respectively, which offset a rising trade deficit and lower government spending.

In Mexico, GDP grew by 5.0% after an 8.4% drop in 2020, fueled by secondary activities, which gained 6.8%—particularly manufacturing, up 9.0%, and construction, up 7.3%. Tertiary activities expanded by 4.2% with a strong 10.7% pickup in retail, which offset a 3.4% slump in financial services.

The Mexican peso closed the year at 20.53 against the US dollar, a depreciation of 3.1%, after fluctuating between 19.60 and 21.92 over the course of the year. The spread between Mexican and US interest rates broadened gradually during the year, as Banco de México hiked its benchmark rate six times from 4.25% in 2020 to 6.00% at the close of 2021, while the US Federal Reserve held rates steady in that country.

Inflation driven by trade conflicts with China led many central banks to raise interest rates. In Mexico, inflation was 7.4% in 2021, primarily due to higher prices on raw materials and energy across the globe. The core component grew 5.9% and non-core inflation was 11.7%. Inflation in the United States rose to 7.04%.

Mexico's trade balance last year was a deficit of USD11.49 billion, compared to a surplus of USD34.01 billion the year before. The oil trade balance was a deficit of USD24.93 billion, which was USD11.00 billion higher than in 2020, while the non-oil trade surplus shrank by USD34.50 billion to end at USD13.43 billion. Among Mexico's exports, manufactured goods rose 16.7%, while imports increased in all categories, particularly consumer goods, which rose 34.9%. The global chip shortage kept Mexican automotive exports at just 2.7 million vehicles, 0.94% more than in 2020 but still 20.1% less than the 3.4 million vehicles shipped in 2019. Meanwhile, the price of the Mexican blend of oil went from USD35.8 per barrel on average in 2020 to USD64.60 in 2021.

**93.8%**

EBITDA margin at the  
close of 2021



Public finances remained healthy, with higher tax revenues driven by the economic recovery and curtailed spending under continuing austerity policies. The Public Balance was a deficit of 757.79 billion pesos, equivalent to 2.9% of GDP—similar to 2020. In proportion to GDP, the public debt went from 51.7% in 2002 to 50.1% in 2021.

The challenges will continue in 2022. The start of the year was complicated by Russia's invasion of Ukraine, which caused a rise in the price of energy, food and other commodities around the world, along with additional inflation pressures and uncertainty over global economic growth this year.

#### **Report on Opsimex operating and financial results**

The following are some remarks on the key figures reported in our financial statements for the close of 2021, which are attached to this report, including the opinion of the Independent Auditor.

Opsimex started off fiscal year 2021 with a portfolio of 17,883 income-generating sites. Effective as of August 1, Opsimex merged with Telesites Internacional, S.A. de C.V. and Demonsa, S.A. de C.V. As a result, Opsimex consolidated the operations of Telesites Costa Rica, S.A. ("Telesites Costa Rica"), adding 307 sites located in that country. Also during the year, 901 sites built in Mexico were added to the revenue stream, along with 958 acquired in December by Fideicomiso Opsimex 4594 ("FSITES") to end the year with a consolidated portfolio of 20,049 towers, 8,059 of them directly owned by Opsimex, 11,683 owned by FSITES and 307 owned by Telesites Costa Rica.

Over the course of the year, 1,386 new colocation contracts were added to revenues, bringing our consolidated tenancy ratio of 1.248 operators per tower by the end of 2021.

FSITES carried out its first capital increase in December 2020, in which Opsimex contributed 480 towers and the trust certificate holders contributed 692 million pesos. These sites began generating revenues for FSITES starting in January 2021.

On April 20, 2021, FSITES launched a second capital increase, in which Opsimex contributed 2,800 additional sites while the other trust certificate holders contributed another 4 billion pesos. These additional sites began generating revenues for FSITES in May 2021.

The Company reported total revenues of 9 billion pesos, a 10.5% growth compared to the previous year, primarily the result of the increased number of sites and the new colocations booked during the year. EBITDA closed at 8.4 billion pesos, 10.4% higher than the year before, and the EBITDA margin ended the year at 94%.

Capital expenditures by Opsimex in 2021 totaled 8.2 billion pesos, including 7.0 billion pesos for the acquisition of 958 towers by FSITES.

In Telesites' shareholders' meeting on September 28, 2021, owners approved the distribution of a cash dividend of 1.5 billion pesos, which was paid out on October 29 of that year.

In general ordinary and extraordinary meetings of Telesites and Opsimex, held on January 2, 2022, shareholders approved, among other resolutions, the merger of Opsimex (as merging company, which continued to exist) with Telesites (as merged company, which ceased to exist), and the adoption of the legal form of publicly traded limited-liability stock corporation with variable capital (sociedad anónima bursátil de capital variable, or S.A.B. de C.V.) for Opsimex, along with the listing of its shares in the National Securities Registry maintained

by the National Banking and Securities Commission (CNBV) and their quotation on the Mexican Stock Market, without any public subscription offer. The merger was formally completed on March 15, 2022, after the CNBV issued the corresponding authorization notice. At this point, Telesites series B-1 shares, with ticker symbol SITES, were exchanged for new Opsimex series A-1 shares, with ticker symbol SITES1; the exchange was one for one, and the initial quotation price for SITES1 was the same as the closing price of SITES on March 14, 2022.

Opsimex maintains its focus on sustained growth of the business, based on demand for telecommunication towers by clients who need to continually expand their network coverage. Key goals were met in 2021, like the fortification of FSITES, which went from 6,591 revenue-generating towers at the end of 2020 to 11,683 at the close of 2021, increasing the operating and financial efficiency of Opsimex assets.

The company and its subsidiaries intend to maintain this optimum financial structure in order to continue the pace of organic growth achieved in our 7-year history to date, while seizing opportunities that may arise in the market. We are confident that this growth trend will continue this year and in the years ahead.

Finally, Opsimex reiterates its commitment to its employees, clients and suppliers, to continue working together toward the company's solidity and growth, under the highest standards of quality and to the benefit of all.

Fellow shareholders: We are grateful for the trust you have placed in us, and I reiterate the commitment of the entire team that makes up Operadora de Sites Mexicanos to continue improving the performance of this company's activities.

**Sincerely,**  
**Executive Committee**  
**Operadora de Sites Mexicanos, S.A.B. de C.V.**

**Gerardo Kuri Kaufmann**

**Juan Rodriguez Torres**



## ***SUSTAINED GROWTH***

**Operadora de Sites Mexicanos saw outstanding growth in 2021, adding 1,862 towers** to its portfolio during the year, 958 of them in December and the other 904 over the course of the year.

In terms of colocations, 1,386 additional rents were added to our revenues in 2021. As a result, Operadora de Sites closed the year with a portfolio of 20,049 towers and a tenancy ratio of 1.257 tenants per tower.

The steady pace of technological evolution has brought an increasing number of applications for mobile telecommunication services and a constant growth in demand for data services, which in turn means a growing need for passive telecommunications infrastructure. With this, we can assume that there is still significant growth potential for Operadora de Sites Mexicanos.

**1,862**  
new sites in 2021







# **OPSIMEX**

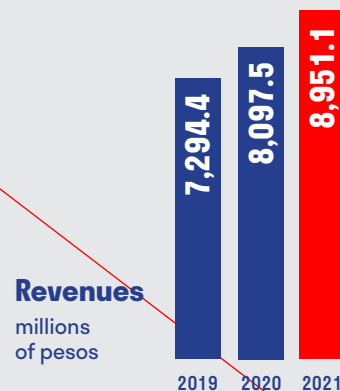
## **OPERATING SUMMARY**

### **RESULTS**

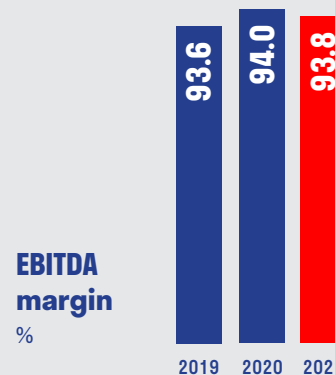
Revenues totaled 8.95 billion pesos in 2021, rising 10.5% compared to 2020. Tower rental revenues came to 6.16 billion pesos. EBITDA was 8.40 billion pesos for the year, resulting in an EBITDA margin of 93.8%.

At the close of the year, the company held debt totaling 38.29 billion pesos and a cash position of 5.69 billion pesos, which means net debt stood at 32.60 billion pesos.

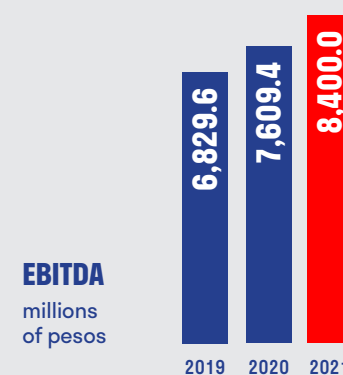
**8,951.1**  
Revenues  
(millions of pesos)



**93.8%**  
EBITDA margin



**8,400.0**  
EBITDA  
(millions of pesos)







## FSITES

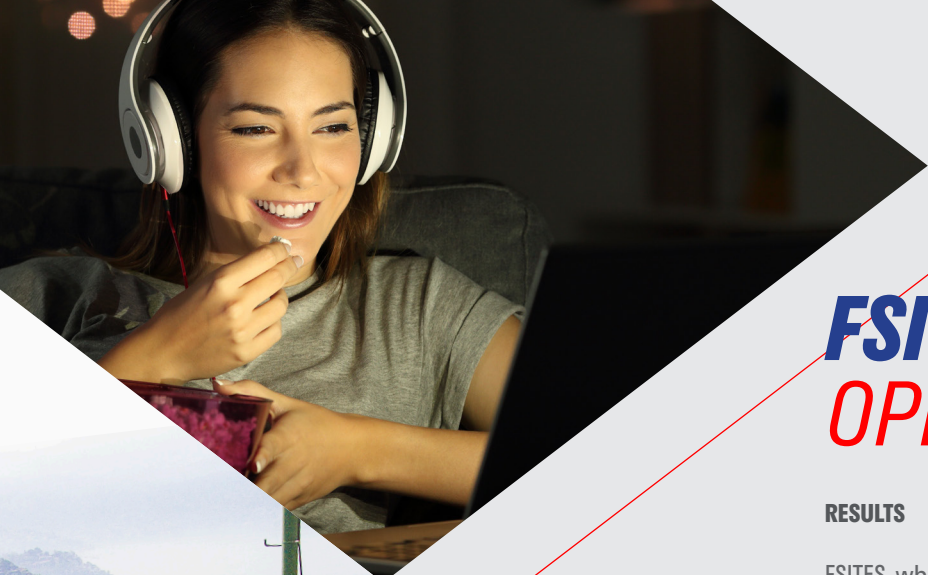
FSITES began 2021 with a portfolio of 7,071 revenue-generating sites, including the 480 towers contributed by Opsimex on December 29, 2020 through a capital increase in which other holders of the Trust contributed 692 million pesos.

On April 20, 2021, FSITES launched a second capital increase, in which Opsimex contributed 2,800 additional sites while the other holders of the Trust contributed

another 4 billion pesos. These additional sites began generating revenues for FSITES in May 2021.

Another 1,812 sites were added to FSITES's tower portfolio in 2021, 958 of which were acquired in December and the rest were built over the course of the year. At the end of the year, FSITES had a tenancy ratio of 1.275 rents per tower.





# FSITES OPERATING SUMMARY

## RESULTS

FSITES, which is organized as a real-estate investment trust (FIBRA in Spanish) reported total revenues of 4.4 billion pesos, which is a 275% increase compared to the previous year, primarily due to the expansion of the portfolio of sites. EBITDA closed at 4.1 billion pesos, growing 273% year-over-year, while the EBITDA margin stood at 92.8% at the close of 2021.

Capital expenditures by FSITES in 2021 totaled 8.2 billion pesos, which included the 7.0 billion invested to acquire 958 towers.

FSITES paid out dividends against the 2021 fiscal-year results totaling 323 million pesos, equivalent to 100% of its tax earnings. In July 2021 it also paid a capital reimbursement of 3.9 billion pesos, and in January 2022, another capital reduction of 3.0 billion pesos.

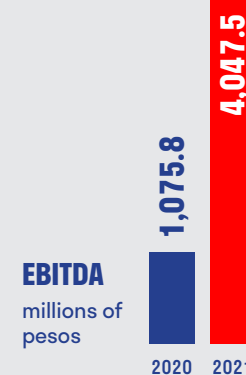
**4,360.2**  
Revenues  
(millions of pesos)



**92.8%**  
EBITDA margin



**4,047.5**  
EBITDA  
(millions of pesos)



# BOARD OF DIRECTORS

The administration of the Company is the responsibility of our Board of Directors, which is currently made up of six (6) regular directors and no designated alternates. Opsimex's bylaws stipulate that the Board of Directors must have between five and twenty-one directors and up to an equal number of alternate directors. Directors need not be shareholders, but a majority of the directors and their alternates must be Mexican citizens and elected by Mexican shareholders.

Directors and their alternates are elected or reelected at each annual general shareholders' meeting. In accordance with the Mexican Securities Market Act (LMV), qualifying the independence of Opsimex's directors is the responsibility of Opsimex's shareholders, though the Mexican Banking and Securities Commission (CNBV) may challenge this qualification. Pursuant to our bylaws and the Mexican Securities Market Act, at least 25% of Opsimex's directors must be independent. Currently close to 70% of our directors are independent, a proportion significantly higher than that required

by law. Meetings of the Board of Directors may be legally called to order when a majority of its members are present.

Our bylaws also state that the members of the Board of Directors are elected for a term of one year. In accordance with the General Commercial Corporations Law (LGSM), however, members of the Board remain in their positions after the expiration of their terms for up to an additional thirty (30) -day period if new members are not elected and substitutes have either not been designated for the departing member, or have not yet assumed their duties. Furthermore, under certain circumstances provided for under the LMV, the Board of Directors may elect temporary directors who then may be ratified or replaced at the shareholders' meetings.

The following is a list of the current members of the Board of Directors of Opsimex's, their position on the Board, their business experience and other board experience, appointed to serve for the period from April 2022 to April

2023. Shareholders ratified these board members' positions in the General Ordinary Annual Shareholders' Meeting of April 29, 2022.

Verónica Ramírez Villela and Eriván Urióstegui Hernández serve as secretary and secretary pro tem, respectively, of the Board of Directors of Operadora de Sites Mexicanos, but are not members of that board. We believe that the participation of a woman in these activities from the time of our founding promotes a philosophy of inclusiveness without distinction to gender in the formation of our governance bodies.

There is no relationship, by blood or by marriage, between members of the Company's Board of Directors and its senior executives.

The Company does not maintain pension, retirement or other such plans for members of the Board of Directors, senior executives or other parties that may be considered related to the Company.

Name	Title	Type	Years as board member	Gender
Juan Rodríguez Torres	Chairman	Independent	6	Male
Gerardo Kuri Kaufmann	Regular Member	Non independent	6	Male
Daniel Goñi Díaz	Regular Member	Independent	Less than a year	Male
Daniel Díaz Díaz	Regular Member	Non independent	6	Male
Víctor Adrián Pandal González	Regular Member	Non independent	Less than a year	Male
Luis Ramos Lignan	Regular Member	Independent	Less than a year	Male

For the moment, 100% of our Board Members are male.







**Juan Rodríguez Torres.-** Mr. Rodríguez received a bachelor's degree in Civil Engineering from the Universidad Nacional Autónoma de México. He is 82 years old. He is a board member of Grupo Sanborns, S.A.B. de C.V. and Elementia, S.A. de C.V. (for which he also serves as chairman of the audit and corporate practices committee), Minera Frisco, S.A.B. de C.V. (also chairman of its audit and corporate practices committee), Fomento de Construcciones y Contratas, S.A. and Cementos Portland Valderribas, S.A. and their respective committees. Non-executive chairman of the real estate group REALIA Business, S.A. He is chairman of board of directors of the Red Nacional Última Milla, S.A.P.I. de C.V. and Red Última Milla del Noroeste, S.A.P.I. de C.V. All of the aforementioned companies are considered related or associated parties of the Administrator. Mr. Rodríguez is the founder of various companies in the real estate and footwear industries, as well as board member of Procorp, S.A. de C.V., a real-estate investment company, and a member of the advisory board of Grupo Financiero Banamex. He is currently a member of the company's Executive Committee.

**Daniel Díaz Díaz.-** Bachelor's degree in Civil Engineering from the Universidad Nacional Autónoma de México. He was born on March 17, 1934. He served in the public sector as under-secretary for Infrastructure and Secretary of Communications and Transportation. From 1990 to 1997 he served as a member of the board of the Universidad Nacional Autónoma de México. Mr. Díaz was general director of the Instituto Mexicano del Transporte and, from 2000 to 2001, general director of Caminos y Puentes Federales de Ingresos y Servicios Conexos. From 2003 to 2005 he was an infrastructure project advisor to the Fundación del Centro Histórico de la Ciudad de México, A.C., and currently serves on the boards of Carso Infraestructura y Construcción, S.A. de C.V., Impulsora del Desarrollo y el Empleo en América Latina, S.A.B. de C.V., Red Nacional Última Milla, S.A.P.I. de C.V. and Red Última Milla del Noroeste, S.A.P.I. de C.V.

**Luis Ramos Lignan.-** Undergraduate degree in Civil Engineering and a master's degree in Hydraulics from the Universidad Nacional Autónoma de México. He is 82 years old. He has served as chairman of the Colegio de Ingenieros Civiles de México, the Cámara Nacional de Empresas de Consultoría, A.C., the Asociación de Ingenieros y Arquitectos de México, A.C., the Instituto Mexicano de Auditoría Técnica, A.C., and the Technical Committee of the Fideicomiso Fondo para el Financiamiento de Estudios para Proyectos de Infraestructura. Currently he is chairman and CEO of Ingeniería y Procesamiento Electrónico, S.A. de C.V.

**Daniel Goñi Díaz.-** Undergraduate degree in Law from the Universidad Nacional Autónoma de México. He is 70 years old. He is notary public number 80 in the State of Mexico and has served as secretary, vice president and president of the Mexican Red Cross on several occasions. He has also been citizen board member of the State of Mexico Electoral Commission. Mr. Goñi Díaz sits on the board of directors of Red Nacional Última Milla, S.A.P.I. de C.V. and Red Última Milla del Noroeste, S.A.P.I. de C.V.

**Víctor Adrián Pandal González.-** Undergraduate degree in Business Administration from the Universidad Iberoamericana. He is 48 years old. He also holds a master's degree in Business Administration from Boston University. From April 2002 to December 2018, he was general director of the Fundación del Centro Histórico de la Ciudad de México, A.C. Currently an independent consultant and founding member of HAN Capital, a real-estate investment fund.

**Gerardo Kuri Kaufmann.-** Holds a bachelor's degree in Industrial Engineering from the Universidad Anáhuac. He is 38 years old. From 2008 to 2010, he served as purchasing director of Carso Infraestructura y Construcción, S.A. de C.V. Since the founding of Inmuebles Carso, S.A.B. de C.V., and until April 2016, he was CEO of that company, and today is a member of its board, as well as of the board of all its subsidiaries. He is also a member of the board of directors of Minera Frisco, S.A.B. de C.V., Elementia, S.A. de C.V., Realía Business, S.A., Fomento de Construcciones y Contratas, S.A., Cementos Portland Valderrivas, S.A., and Carso Infraestructura y Construcción, S.A. de C.V. He is currently a member of the company's Executive Committee.

The Audit and Corporate Practices Committee is made up of the following individuals (all of them independent board members according to the LMV definition).

Name	Position	Type
Luis Ramos Lignan	Chairman	Independent
Juan Rodríguez Torres	Member	Independent
Daniel Goñi Díaz	Member	Independent

All members of the Audit and Corporate Practices Committee have extensive experience and an established professional career either as entrepreneurs, public officials or in the private sector. Most of them are or have been board members of various companies in the financial or securities industry and have served in federal public administration and de-centralized government agencies.

# REPORT OF THE AUDIT AND CORPORATE PRACTICES COMMITTEE

## TO THE BOARD OF DIRECTORS OF OPERADORA DE SITES MEXICANOS, S.A.B. DE C.V.

In accordance with article 43, sections I and II of the Mexican Securities Market Act (LMV, by its initials in Spanish), and pursuant to the recommendations contained in the Code of Best Corporate Practices published by the Mexican Business Coordinating Council on behalf of the Audit and Corporate Practices Committee of Operadora de Sites Mexicanos, S.A.B. de C.V. (the "Company"), we hereby present to you our report on the activities carried out by this corporate committee in fulfillment of its duties during the fiscal year ended December 31, 2021.

One of the basic responsibilities of Company management is to issue financial statements that have been prepared on the basis of applicable financial reporting standards. These financial statements should reflect in a clear, sufficient and when necessary, up-to-date manner, the operations of the Company and the corporations it controls. Furthermore, Company management is charged with introducing appropriate internal control and internal audit systems, and appropriately and promptly disclosing any material information on the company and the corporations it controls, for the investing public as provided for by law.

As an auxiliary body of the Board of Directors, the Audit and Corporate Practices Committee is responsible for overseeing the management, direction and execution of the Company's businesses and those of the corporations it controls, and for verifying the Company's

compliance with various operating and internal control procedures. Accordingly, the Company's Audit and Corporate Practices Committee has reviewed the consolidated financial statements with figures as of December 31, 2021, and the opinion of the Company's Statutory Auditor and Independent External Auditor regarding that information.

In fulfillment of its primary audit responsibilities, the Committee carried out the following activities:

- a. We maintained effective communications with the Statutory Auditor and Independent External Auditor, on which basis we are able to report that the quality of the audit report as well as the communiqués and interim reports were consistent with the applicable laws and regulations on the provision of its services.
- b. We observed no relevant cases of non-compliance with the operating or accounting guidelines or policies of the Company or its subsidiaries as of December 31, 2021. Therefore, it was not necessary to apply any preventive or corrective actions in the Company.
- c. The Company required services other than those of the external audit from the Independent External Auditor during the fiscal year. Those services were engaged following an analysis of their suitability in terms of the applicable legal provisions considering the independence of the External Auditor.
- d. We reviewed the financial statements for the Company and its subsidiaries as of December 31, 2021, the report of the Statutory Auditor and the Independent External Auditor's report, and the accounting policies used in preparing the financial statements and verified that all necessary information was disclosed in keeping with current regulations.
- e. There were no modifications and/or approved authorizations regarding the accounting policies of the Company or its subsidiaries for fiscal year 2021.
- f. We followed up on implementation of the Company's policies and processes regarding risk management, internal control and auditing, as well as the status of the internal control system, verifying the various non-relevant deficiencies or discrepancies detected by the internal audit area, and the measures taken to correct them; it should be noted that we detected no relevant breaches of the internal control policies established by the Company.
- g. We reviewed and recommended that the Board of Directors approve the transactions carried out by the Company under the terms mentioned in article 28 of the Securities Market Law, particularly with regard to transactions with related parties, ascertaining that these were carried out at market values and on the basis of the corresponding transfer price studies. We also saw to it that these transactions were reviewed by the Company's Independent External Auditor, as indicated in the corresponding note to







transactions with related parties in the report on the consolidated financial statements of the Company with data as of December 31, 2021.

- h. We followed up on the resolutions of the shareholders' meeting and the board of Directors.
- i. We followed up on the progress of the merger between the Company, as merging entity, and Telesites, S.A.B. de C.V. as merged company, and the necessary filings with the National Banking and Securities Commission, the Mexican Stock Exchange, and the S.D. Indeval (the National Securities Depository).

Additionally, and in fulfillment of its primary Corporate Practices duties, the Committee carried out the following activities:

- a. Evaluated the performance of key executives of the Company and its subsidiaries, as well as their performance as Trust Administrator.
- b. Reviewed and followed up on transactions with related parties, which were carried out during the ordinary course of business and under market conditions.
- c. Analyzed the process of hiring and compensation of Company employees, the CEO and other key executives, including compensation for Board Members.
- d. Continued supervision of the Company's corporate and legal situation, verifying that it remained in compliance with the applicable laws and regulations.

No observations were received from shareholders, board members, the CEO, key executives, employees or outside parties regarding accounting practices, internal controls or issues relating to internal or external audits of the Company, nor were there any reports of material actions or situations deemed irregular in its administration or which may have had an adverse effect on the Company's financial situation.

We have reviewed the consolidated financial statements of the Company for the fiscal year ended December 31, 2021, and the opinions of the Company's Statutory Auditor and Independent External Auditor, finding that they were prepared in accordance with accounting policies, procedures and practices consistent with financial reporting standards, and we agree with the content of that opinion as we believe they reasonably reflect the financial position of the Company as of December 31, 2021. We believe the management, direction and execution of the Company's businesses during fiscal year 2021 was carried out appropriately by Company management.

We make the foregoing statement for the purpose of complying with the obligations entrusted to this corporate body and provided for in the Securities Market Act, and with any other duty that has been or is entrusted to us by the Company's Board of Directors, further noting that in the preparation of this report we took into account the opinion of key executives of the Company.

**Sincerely,**

**Luis Ramos Lignan**  
**Chairman of the Audit and Corporate Practices Committee**  
**Operadora de Sites Mexicanos, S.A.B. de C.V.**





# ***CONSOLIDATED FINANCIAL STATEMENTS***

Report of Statutory Auditor.....	15
Consolidated Statements of Financial Position.....	21
Consolidated Statements of Comprehensive Income.....	22
Consolidated Statements of Changes in Equity .....	24
Consolidated Statements of Cash Flows .....	25
Notes to the consolidated financial statements.....	26



# INDEPENDENT AUDITOR'S REPORT

## To the Shareholders of Operadora de Sitos Mexicanos, S.A.B. de C.V. and subsidiaries

### Opinion

We have audited the accompanying consolidated financial statements of Operadora de Sitos Mexicanos, S.A.B. de C.V. and its subsidiaries (formerly Operadora de Sitos Mexicanos, S.A. de C.V.) (the Company), which comprise the consolidated statement of financial position as at 31 December 2021, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of Operadora de Sitos Mexicanos, S.A.B. de C.V. and its subsidiaries as at 31 December 2021, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISA). Our responsibilities under those standards are described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) and the ethical requirements that are relevant to our audit of the consolidated financial statements in Mexico in accordance with the *Código de Ética Profesional del*

*Instituto Mexicano de Contadores Públicos* (IMCP Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *"Auditor's Responsibilities for the Audit of the Consolidated Financial Statements"* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the accompanying consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

### 1. Property and equipment Description of key audit matter

We considered the passive infrastructure under property and equipment as a key audit matter because the valuation of these assets requires the use of assumptions that involve calculations that are subjective and complex, since they

require that we seek assistance from specialists of the Company's management and audit specialists to carry out our audit procedures.

### How we addressed this key audit matter

We evaluated the assumptions used to measure and recognize property and equipment on the basis of a fair value review that we performed in accordance with IAS 16 and IFRS 13. For this review, we considered and evaluated the reconciliation of the beginning and ending balances of property and equipment. Based on audit samples, we analyzed the increases reflected in property and equipment accounts by reviewing and comparing significant items to their respective support documentation. We tested asset depreciation by verifying the mathematical calculations underlying the depreciation and we carried out substantive analytical procedures as well. To determine the existence of potential indicators of impairment, we sought assistance from specialists and we assessed the Company's presentation and disclosure of passive infrastructure in accordance with IFRS.

Notes 2h) and 7 to the accompanying consolidated financial statements include disclosures regarding the Company's construction and property and equipment.

### 2. Long-term debt Description of key audit matter

We considered the Company's long-term debt a key audit matter due to the high level of professional judgment required for the valuation of these financial liabilities, which are measured at amortized cost, and since they require that we seek assistance from specialists of the Company's management and audit specialists to carry out our audit procedures.

**How we addressed this key audit matter**

We evaluated management's calculation of the Company's debt and we applied analytical testing to the accrued interest on the debt, verifying the amounts of interest against the results of the reconciliation of interest payable. We analyzed the determination of the market value of the debt and the calculation of the interest and we verified the results of these analyses against the terms and conditions of the respective debt contracts. We compared the book balances of the debt against the balances reflected in the confirmation of balances that we received from the financial entities with which the Company has contracted the debt. We evaluated the risk of interest rate fluctuations considering the amount of the debt in question. We sought the assistance of specialists to determine the balance of debt recognized at amortized cost. We also evaluated the presentation and disclosure of the Company's structured notes and long-term debt in its financial statements considering IFRS requirements.

Notes 2e) and 9 to the accompanying consolidated financial statements contain disclosures related to this matter.

**3. Asset retirement obligation**  
**Description of key audit matter**

We considered the Company's asset retirement obligation a key audit matter due to the high degree of professional judgment required to calculate this obligation and because it requires the use of assumptions that involve estimates that are subjective and complex, since they require that we seek assistance from specialists of the Company's management and audit specialists to carry out our audit procedures.

**How we addressed this key audit matter**

We reviewed the Company's calculation of its asset retirement obligation and we verified the correct valuation of the principal components of the provision in accordance with IAS 37. Using audit samples, we reviewed the Company's lease agreements to verify the term of each

asset retirement obligation. We also received assistance from a valuation specialist to verify the reasonableness of the provision and we assessed the correct presentation and disclosure of the Company's asset retirement obligation in accordance with IFRS.

Notes 2n) and 8 to the accompanying consolidated financial statements include disclosures related to the Company's asset retirement obligation.

**Other information**

Management is responsible for the other information. The other information comprises the information included in the annual report filed with the National Banking and Securities Commission (CNBV, by its acronym in Spanish), but does not include the consolidated financial statements and our auditor's report thereon. We expect to obtain the other information after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information when we have access to it and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read and consider the Annual Report filed with the CNBV, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and to issue a statement on the Annual Report required by the CNBV that contains a description of the matter.

**Other matters**

Without qualifying our opinion, we draw attention to Note 20 Subsequent Events, which indicates that at a regular shareholders' meeting held on

20 January 2022, the Company's shareholders agreed to merge Telesites, S.A.B. de C.V. (the disappearing company) into the Company (the surviving company). The merger took effect on 15 March 2022 and as of that date, the disappearing company ceased to be a standalone legal entity. As a result of the merger, the Company acquired all of the rights and assumed all of the obligations of the disappearing company and was registered with the National Securities Registry as "Operadora de Sitios Mexicanos, S.A.B. de C.V.". The Company is in the process of obtaining the approvals required from the CNBV to delist the stocks representing the share capital of Telesites, S.A.B. de C.V. from the National Securities Registry. In the meantime, these stocks have been delisted from the Mexican Stock Exchange.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information when we have access to it and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read and consider the Annual Report filed with the CNBV, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and to issue a statement on the Annual Report required by the CNBV that contains a description of the matter.

**Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the accompanying consolidated financial statements in accordance with IFRS, and for such internal control as management determines is necessary to



enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement

resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion.

Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated

financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The partner in charge of the audit resulting in this independent auditor's report is the undersigned.

**Mancera, S.C.**  
A Member Practice of  
Ernst & Young Global Limited

**Sergio Rodolfo García Guerrero**

Mexico City  
12 april 2022

# REPORT OF STATUTORY AUDITOR

## To the Shareholders of Operadora de Sitios Mexicanos, S.A.B. de C.V. and subsidiaries

### Opinion

I have audited the accompanying consolidated financial statements of Operadora de Sitios Mexicanos, S.A.B. de C.V. and its subsidiaries (the Company), which comprise the consolidated statement of financial position as at 31 December 2021, and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of Operadora de Sitios Mexicanos, S.A.B. de C.V. and its subsidiaries as at 31 December 2021, and their consolidated financial performance and their consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

### Basis for opinion

I conducted my audit in accordance with International Standards on Auditing (ISA). My responsibilities under those standards are described in the *Statutory Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of my report. I am independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional*

*Accountants* (IESBA Code) and the ethical requirements that are relevant to my audit of the consolidated financial statements in Mexico in accordance with the *Código de Ética Profesional del Instituto Mexicano de Contadores Públicos* (IMCP Code), and I have fulfilled my other ethical responsibilities in accordance with these requirements and the IESBA Code.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

### Key audit matters

Key audit matters are those matters that, in my professional judgment, were of most significance in my audit of the consolidated financial statements of the current period. These matters were addressed in the context of my audit of the consolidated financial statements as a whole, and in forming my opinion thereon, and I do not provide a separate opinion on these matters. For each matter below, my description of how my audit addressed the matter is provided in that context.

#### 1. Property and equipment Description of key audit matter

I considered the passive infrastructure under property and equipment as a key audit matter because the valuation of these assets requires the use of assumptions that involve calculations that are subjective and complex, since they require that I seek assistance from specialists of the Company's management and audit specialists to carry out my audit procedures.

## How I addressed this key audit matter

I evaluated the assumptions used to measure and recognize property and equipment on the basis of a fair value review that I performed in accordance with IAS 16 and IFRS 13. For this review, I considered and evaluated the reconciliation of the beginning and ending balances of property and equipment. Based on audit samples, I analyzed the increases reflected in property and equipment accounts by reviewing and comparing significant items to their respective support documentation. I tested asset depreciation by verifying the mathematical calculations underlying the depreciation and I carried out substantive analytical procedures as well. To determine the existence of potential indicators of impairment, I sought assistance from specialists and I assessed the Company's presentation and disclosure of passive infrastructure in accordance with IFRS.

Notes 2h) and 7 to the accompanying consolidated financial statements include disclosures regarding the Company's construction and property and equipment.

#### 2. Long-term debt Description of key audit matter

I considered the Company's long-term debt a key audit matter due to the high level of professional judgment required for the valuation of these financial liabilities, which are measured at amortized cost, and since they require that I seek assistance from specialists of the Company's management and audit specialists to carry out my audit procedures.



### How I addressed this key audit matter

I evaluated management's calculation of the Company's debt and I applied analytical testing to the accrued interest on the debt, verifying the amounts of interest against the results of the reconciliation of interest payable. I analyzed the determination of the market value of the debt and the calculation of the interest and I verified the results of these analyses against the terms and conditions of the respective debt contracts. I compared the book balances of the debt against the balances reflected in the confirmation of balances that I received from the financial entities with which the Company has contracted the debt. I evaluated the risk of interest rate fluctuations considering the amount of the debt in question. I sought the assistance of specialists to determine the balance of debt recognized at amortized cost. I also evaluated the presentation and disclosure of the Company's structured notes and long-term debt in its financial statements considering IFRS requirements.

Notes 2e) and 9 to the accompanying consolidated financial statements contain disclosures related to this matter.

### 3. Asset retirement obligation Description of key audit matter

I considered the Company's asset retirement obligation a key audit matter due to the high degree of professional judgment required to calculate this obligation and because it requires the use of assumptions that involve estimates that are subjective and complex, since they require that I seek assistance from specialists of the Company's management and audit specialists to carry out my audit procedures.

### How I addressed this key audit matter

I reviewed the Company's calculation of its asset retirement obligation and I verified the correct valuation of the principal components of the provision in accordance with IAS 37. Using

audit samples, I reviewed the Company's lease agreements to verify the term of each asset retirement obligation. I also received assistance from a valuation specialist to verify the reasonableness of the provision and I assessed the correct presentation and disclosure of the Company's asset retirement obligation in accordance with IFRS.

Notes 2n) and 8 to the accompanying consolidated financial statements include disclosures related to the Company's asset retirement obligation.

### Other information

Management is responsible for the other information. The other information comprises the information included in the annual report filed with the National Banking and Securities Commission (CNBV, by its acronym in Spanish), but does not include the consolidated financial statements and my auditor's report thereon. I expect to obtain the other information after the date of this auditor's report.

### Other matters

Without qualifying my opinion, I draw attention to Note 20 Subsequent Events, which indicates that as of 15 March 2022, Telesites, S.A.B. de C.V. (the disappearing company) was merged into the Company (the surviving company), and as of that date, the disappearing company ceased to be a standalone legal entity. As a result of the merger, the Company acquired all of the rights and assumed all of the obligations of the disappearing company, and was registered with the National Securities Registry as "Operadora de Sites Mexicanos, S.A.B. de C.V."

### Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the accompanying consolidated financial statements in accordance

with IFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error. In preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

### Statutory Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

My objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISA, I exercise professional judgment and maintain professional skepticism throughout the audit.

I also: Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit

evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If I conclude that a material uncertainty exists, we are required to draw attention in my Auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation. I communicate with those charged with governance regarding, among other matters, the planned scope and

timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

I also provide those charged with governance with a statement that I have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on my independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, I determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. I describe these matters in my auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, I determine that a matter should not be communicated in my report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Report on other legal and regulatory requirements**

In my capacity as statutory auditor of Operadora de Sites Mexicanos, S.A.B. de C.V., I am pleased to present my report on the accuracy, adequacy and fairness of the consolidated financial statements for the year ended 31 December 2021, as submitted to you by the Board of Directors.

I attended the shareholders' and board of directors' meetings to which I was summoned and I obtained from the board members and the Company's officers the information on the Company's operations, underlying documentation and supporting evidence that I considered necessary for examination.

In my opinion, the accounting and reporting criteria and practices observed by the Company and considered by management in the preparation of the consolidated financial statements presented by the Board of Directors, are adequate and sufficient and were applied on a basis consistent with that of the prior year. Accordingly, it is also my opinion that the consolidated financial statements present correctly, fairly and sufficiently, in all material respects, the consolidated financial position of Operadora de Sites Mexicanos, S.A.B. de C.V. as at 31 December 2021, and its financial performance and its cash flows for the year then ended in accordance with IFRS.

**Sergio Rodolfo García Guerrero**  
**Statutory Auditor**

Mexico City  
12 april 2022



# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in thousands of Mexican pesos)

	As at 31 December	
	2021	2020
<b>Assets</b>		
Current assets:		
Cash and cash equivalents (Note 4)	Ps. 5,686,292	Ps. 9,285,755
Accounts receivable	433,651	129,157
Related parties (Note 6)	112,489	24,136
Recoverable taxes	2,968,459	5,396,567
Other current assets (Note 5)	146,370	195,545
Total current assets	9,347,261	15,031,160
Non-current assets:		
Property and equipment, net (Note 7)	72,674,121	60,591,949
Right-of-use assets (Note 11)	17,127,493	11,942,618
Licenses and software, net	14,286	12,558
Deferred tax assets (Note 16)	58,276	25,464
Other non-current assets (Note 5)	145,991	89,650
Total assets	Ps. 99,367,428	Ps. 87,693,399
Liabilities and equity		
Short-term debt (Note 9)	Ps. 450,258	Ps. 2,995,501
Interest payable on debt (Note 9)	531,840	517,671
Accounts payable and accrued liabilities (Note 14)	231,667	289,436
Taxes and contributions payable	222,524	672,402
Related parties (Note 6)	23,125	27,380
Employee benefits (Note 13)	43,844	21,416
Total current liabilities	1,503,258	4,523,806
Non-current liabilities:		
Long-term debt (Note 9)	19,586,566	18,374,060
Deferred tax liability (Note 16)	4,325,335	6,216,920
Deferred income tax from sale of structured notes (Note 1.b)	11,636,971	8,693,107
Lease liabilities (Note 11)	18,262,010	12,555,935
Retirement benefits (Note 12)	13,380	10,638
Asset retirement obligation (Note 8)	1,056,581	1,012,080
Total liabilities	56,384,101	51,386,546
<b>Equity (Note 15):</b>		
Share capital	10,050	10,000
Other components of equity	(16,203,640)	(16,203,640)
Surplus on revaluation of assets	11,480,589	14,054,041
Surplus on issue of real estate structured notes (Note 1b)	26,635,921	20,015,684
Retained earnings	4,673,159	5,706,024
<b>Equity attributable to equity holders of the parent</b>	26,596,079	23,582,109
Non-controlling interests	16,387,248	12,724,744
<b>Total equity</b>	42,983,327	36,306,853
Total liabilities and equity	Ps. 99,367,428	Ps. 87,693,399

The accompanying notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands of Mexican pesos)

		For the year ended 31 December	
		2021	2020
Operating revenue:			
Infrastructure rent	Ps.	8,688,509	Ps. 7,979,840
Revenue from alteration services		160,257	96,974
Other income (Note 2t)		102,381	20,658
		8,951,147	8,097,472
Operating costs and expenses:			
Depreciation and amortization (Note 7)		3,425,212	2,665,337
Depreciation of right-of-use assets (Note 11)		1,660,574	1,770,087
Alteration service costs		70,836	92,126
Operating expenses		458,254	377,705
Other expenses		22,301	18,215
		5,637,177	4,923,470
Operating profit		3,313,970	3,174,002
Net financing cost:			
Accrued interest income		592,197	219,953
Accrued interest expense		(2,790,486)	(2,600,789)
Foreign exchange loss, net		(665,875)	(274,049)
		(2,864,164)	(2,654,885)
Profit before income tax		449,806	519,117
Income tax (Note 16)		224,543	430,025
Net profit for the year	Ps.	225,263	Ps. 89,092
Attributable to:			
Equity holders of the parent	Ps.	163	Ps. 63,984
Non-controlling interests		225,100	25,108
	Ps.	225,263	Ps. 89,092

The accompanying notes are an integral part of these financial statements.



# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in thousands of Mexican pesos)

		For the year ended 31 December	
		2021	2020
Net profit for the year	Ps.	225,263	Ps. 89,092
<b>Other comprehensive income:</b>			
Other comprehensive income not to be reclassified to profit or loss in future years, net of taxes:			
Revaluation surplus, net of taxes		(2,573,452)	(9,286,568)
Surplus on issue of real estate structured notes		6,620,237	20,015,684
Surplus on non-controlling interests		579,898	-
Foreign currency translation reserve		(292)	-
Labor obligations, net of taxes		2,311	66
Total other comprehensive income		4,628,702	10,729,182
Comprehensive income for the year	Ps.	4,853,965	Ps. 10,818,274
Attributable to:			
Equity holders of the parent	Ps.	3,519,125	Ps. 7,769,457
Non-controlling interests		1,334,840	3,048,817
	Ps.	4,853,965	Ps. 10,818,274

The accompanying notes are an integral part of these financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the Years Ended 31 December 2021 and 2020

(Amounts in thousands of Mexican pesos)

(Note 15)

	Equity attributable to equity holders of the parent										
	Retained earnings					Other comprehensive income			Surplus on issue of real estate structured notes	Non-controlling interests	Total equity
	Share capital	Other components of equity	Legal Reserve	Unapplied income	Total	Effect of labor obligations	Foreign currency translation reserve	Revaluation surplus			
Balance as at 31 December 2019	Ps. 10,000	Ps.(16,203,640)	Ps. 19,813	Ps. 4,499,916	Ps. 4,519,729	Ps. (1,912)	Ps. -	Ps.23,340,609	Ps. -	Ps. -	Ps. 11,664,786
Profit for the year	-	-	-	63,984	63,984	-	-	-	-	25,108	89,092
Other comprehensive income	-	-	-	-	-	66	-	(9,286,568)	20,015,684	-	10,729,182
Total comprehensive income	-	-	-	63,984	63,984	66	-	(9,286,568)	20,015,684	25,108	10,818,274
Allocation effect of surplus, net of taxes	-	-	-	1,124,157	1,124,157	-	-	-	-	-	1,124,157
Issue of real estate structured notes (Note 1b)	-	-	-	-	-	-	-	-	-	12,728,643	12,728,643
Cash dividends	-	-	-	-	-	-	-	-	-	(29,007)	(29,007)
Balance as at 31 December 2020	10,000	(16,203,640)	19,813	5,688,057	5,707,870	(1,846)	-	14,054,041	20,015,684	12,724,744	36,306,853
Profit for the year	-	-	-	163	163	-	-	225,100	225,263	-	4,628,702
Other comprehensive income	-	-	-	-	-	2,311	(292)	(2,573,452)	6,620,237	579,899	4,628,702
Total comprehensive income	-	-	-	163	163	2,311	(292)	(2,573,452)	6,620,237	804,999	4,853,965
Allocation effect of surplus, net of taxes	-	-	-	635,847	635,847	-	-	-	-	-	635,847
Issue of real estate structured notes (Note 1b)	-	-	-	-	-	-	-	-	-	2,964,090	2,964,090
Effect of merger	-	-	-	29,106	29,106	-	-	-	-	-	29,106
Dividends paid	-	-	-	(1,700,000)	(1,700,000)	-	-	-	-	-	(1,700,000)
Share capital increase	50	-	-	-	-	-	-	-	-	-	50
Cash dividends	-	-	-	-	-	-	-	-	-	(106,584)	(106,584)
Balance as at 31 December 2021	Ps. 10,050	Ps.(16,203,640)	Ps. 19,813	Ps. 4,653,173	Ps. 4,672,986	Ps. 465	Ps. (292)	Ps.11,480,589	Ps.26,635,921	Ps.16,387,248	Ps. 42,983,327

The accompanying notes are an integral part of these financial statements.



# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands of Mexican pesos)

	For the year ended 31 December	
	2021	2020
<b>Operating activities</b>		
Profit before income tax	Ps. 449,806	Ps. 519,117
Items not affecting cash flows:		
Depreciation and amortization	5,111,337	4,432,337
Income tax actually paid	(474,535)	(628,834)
Accrued interest income	(592,197)	(219,953)
Accrued interest expense	2,790,485	2,600,789
Foreign exchange loss, net	666,167	274,049
Net periodic benefit expense	2,350	1,770
	7,953,413	6,979,275
Changes in operating assets and liabilities:		
Accounts receivable	(304,494)	(84,881)
Related parties	(92,608)	(9,211)
Recoverable taxes	2,428,108	-
Other current and non-current assets	(11,085)	(771,834)
Accounts payable and accrued liabilities	683,907	(865,634)
Retirement benefits paid	(354)	-
Taxes and contributions payable	(907,336)	(3,504,710)
<b>Net cash flows from operating activities</b>	<b>9,749,551</b>	<b>1,743,005</b>
<b>Investing activities</b>		
Share capital increase	50	-
Loans extended to related parties	-	(18,452)
Interest income from related parties	-	880
Licenses and software	-	(3,566)
Property and equipment	(10,859,562)	(1,077,198)
Interest received	592,197	219,953
<b>Net cash flows used in investing activities</b>	<b>(10,267,315)</b>	<b>(878,383)</b>
<b>Financing activities</b>		
Long-term structured notes obtained	495,346	3,266,460
Short-term bank loan obtained	1,250,000	-
Structured notes repaid	(3,000,000)	(4,500,000)
Bank loan repaid	(800,000)	-
Issue of real estate structured notes	2,967,990	12,728,643
Dividends paid	(135,591)	(29,007)
Interest paid on long-term debt	(1,303,389)	(1,471,550)
Lease payments	(2,556,055)	(2,773,359)
<b>Net cash flows (used in)/from financing activities</b>	<b>(3,081,699)</b>	<b>7,221,187</b>
<b>Net (decrease)/increase in cash and cash equivalents</b>	<b>(3,599,463)</b>	<b>8,085,809</b>
Cash and cash equivalents at beginning of year	9,285,755	1,199,946
<b>Cash and cash equivalents at end of year</b>	<b>Ps. 5,686,292</b>	<b>Ps. 9,285,755</b>

The accompanying notes are an integral part of these financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

31 December 2021 and 2020

(Amounts in thousands of Mexican pesos, unless otherwise indicated)

## 1. DESCRIPTION OF THE BUSINESS

Operadora de Sites Mexicanos, S.A.B. de C.V. and subsidiaries (formerly Operadora de Sites Mexicanos, S.A. de C.V.) (Opsimex, or the Company) was incorporated in Mexico City on 5 January 2015, as a result of its spin-off from Radiomóvil Dipsa, S.A. de C.V. (Telcel). The Company is primarily engaged in leasing passive mobile telecommunications infrastructure, comprised of physical space throughout its towers, such as floors, roofs and ceilings for the installation of signal transmission and reception equipment and auxiliary equipment (such as power generators or backup batteries, air conditioning and alarm systems and other equipment).

As at 31 December 2021 and 2020 and through 15 March 2022, the Company was a 99.99%-owned subsidiary of Telesites, S.A.B. de C.V. (Telesites). Subsequently, Telesites (disappearing company) merged into the Company (surviving company).

The Company's operating period and fiscal year is from 1 January through 31 December.

The Company's head offices are located in Mexico City at Avenida Paseo de las Palmas 781, 7<sup>th</sup> floor, offices 703 and 704, Colonia Lomas de Chapultepec III Sección, Miguel Hidalgo, 11000.

On 6 April 2022, the Company's Board of Directors authorized the issue of the accompanying consolidated financial statements.

### a) Relevant events

On 1 June 2020, Irrevocable Real Estate Trust No. 4594 was created in Mexico City (Banco ACTINVER, S.A., Institución de Banca Múltiple Grupo Financiero ACTINVER) (as the Trust, or FIBRA OPSIMEX) between Operadora de Sites Mexicanos, S.A. de C.V. (as the Trustor, OPSIMEX, and Trust Manager), Banco Actinver, S.A. Institución de Banca Múltiple, Grupo Financiero Actinver (as the Trustee), in the presence of CIBanco, S.A., Institución de Banca Múltiple as common representative of the Noteholders.

### Surplus on issue of real estate structured notes

On 20 April 2021, Opsimex contributed assets and liabilities, comprised of 2,800 towers, distributed across Mexico's 32 states, to the Trust. In exchange for its contribution, Opsimex received a 72.5% interest in the Trust, while the remaining 27.5% was distributed among public investors.

On 23 July and 29 December 2020, Opsimex contributed assets and liabilities, comprised of 6,500 and 480 towers, respectively, distributed across Mexico's 32 states, to the Trust. In exchange for its contribution, Opsimex received a 72.5% interest in the Trust, while the remaining 27.5% was distributed among public investors.



An analysis of the effects of the assets and liabilities transferred as of the above-mentioned dates is as follows:

	<b>Amounts</b>	
<b>Passive infrastructure contribution to the Trust:</b>		
6,500 sites	Ps.	(4,895,425)
480 sites		(233,362)
		(5,128,787)
Fair value of real estate structured notes received		33,557,332
	Ps.	28,428,545
<b>Other movements</b>		
Deferred income tax from sale of structured notes		(8,693,107)
Disposal of leases under IFRS 16		280,246
Surplus on issue of real estate structured notes as at 31 December 2020	Ps.	20,015,684
<b>Passive infrastructure contribution to the Trust (2021):</b>		
2,800 sites	Ps.	(1,194,708)
Fair value of real estate structured notes received		10,640,000
	Ps.	29,460,976
<b>Other movements</b>		
Deferred income tax from sale of structured notes		(2,943,864)
Disposal of leases under IFRS 16		118,809
Surplus on issue of real estate structured notes as at 31 December 2021	Ps.	26,635,921

These transactions amounted a surplus on issue of real estate structured notes of Ps. 26,635,921 as at 31 December 2021, which was recognized in equity.

The assets and liabilities transferred include right-of-use assets and lease liabilities of Ps. 1,891,476 and Ps. 2,010,285, respectively, in 2021 and Ps. 5,168,194 and Ps. 5,448,441, respectively, in 2020. As of the above-mentioned date, these amounts were recognized in accordance with IFRS 16 Leases, as part of the Trust and remeasured in accordance with the (current/non-current) terms established in the agreements as of that date.

In accordance with IFRS 16, the lessee shall recognize the full termination of the lease in profit or loss at the net carrying amount of the right-of-use assets and lease liabilities at the termination date. Notwithstanding the foregoing, these balances were transferred to the Trust and therefore, were recognized in the consolidated financial statements. Accordingly, they do not constitute a full termination of the lease agreements, but a continuation of the original leases in these consolidated financial statements. In order to reflect the economic substance rather than the legal form of the lease agreements transferred, the net profit of Ps. 118,809 and Ps. 280,246 as at 31 December 2021 and 2020 mentioned above is presented as part of the Surplus on issue of real estate structured notes caption in the consolidated financial statements.

The Trust is primarily engaged in the acquisition or construction of eligible assets in Mexico intended to (i) be leased or commercially exploited by granting access to and sharing the passive infrastructure to be used, operated and exploited as a location for active and passive infrastructure, (ii) to acquire the right to receive income from the leasing of these eligible assets or from the rendering of the service, and (iii) to provide financing for these purposes secured by the eligible assets, provided that such financing is performed directly by the Trust or trusts in accordance with the tax provisions related to Infrastructure and real estate trusts (FIBRA, by its acronym in Spanish).

Income tax from the sale of these eligible assets could be deferred, but it will ultimately be paid by the seller of the assets, if the Company sells them or the investors sell the structured notes received as consideration for the contribution of the eligible assets. Income tax from this transaction totaled Ps. 11,636,971.

Opsimex has control over the Trust and therefore, all its assets, liabilities and operating results have been consolidated as of the date on which the Company obtained control.

### Merger of Demonsa and Telesites Internacional

At an extraordinary shareholders' meeting held on 21 June 2021, the shareholders agreed to merge Demonsa and Telesites Internacional (the disappearing companies) into the Company (the surviving company). This merger took effect on 31 July 2021.

As a result of the merger, the Company assumed all of the rights and obligations of the disappearing companies.

### Purchase of passive infrastructure

On 30 November 2021, in conformity with an asset purchase agreement, the Company purchased from Teléfonos de México, S.A.B. de C.V. (Telmex) a portfolio of 958 telecommunications towers for a sale price of Ps. 6,993,400, and assumed the related rights and obligations. This transaction was carried out on an arm's length basis.

## 2. BASIS OF PREPARATION OF THE CONSOLIDATED FINANCIAL STATEMENTS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### a) Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) effective as at 31 December 2021, as issued by the International Accounting Standards Board (IASB).

The preparation of the Company's consolidated financial statements in accordance with IFRS requires the use of critical estimates and assumptions that affect the reported amounts of certain assets and liabilities, and revenue and expenses. It also requires management to exercise judgment in how it applies the Company's accounting policies.

The Company's functional and presentation currency is the Mexican peso.

### b) Consolidation

The consolidated financial statements comprise the financial statements of the Company and those of the subsidiaries over which the Company exercises significant control. The financial statements of the subsidiaries have been prepared for the same reporting period and following the same accounting policies as those of the Company. The companies operate in the telecommunications sector or provide services to companies related to these activities. All intercompany balances and transactions have been eliminated on consolidation.

The operating results of the subsidiaries were included in the Company's consolidated financial statements as of the month following their constitution.

As of 31 July 2021, the Company's consolidated financial statements include the financial statements of the subsidiary Demonsa, S.A. de C.V., since the merger of Demonsa (disappearing company) into the Company (surviving company) took effect on that date.

An analysis of the Company's equity investment in its subsidiaries as at 31 December 2021 and 2020 is as follows:

Company name	% equity interest as at 31 December		Country	Date of first consolidation	Type of transaction
	2021	2020			
Demonsa, S.A. de C.V. (Demonsa)		100%	Mexico	January 2015	Servicios
Irrevocable Trust No. 4594, Banco					
Actinver, Institución de Banca Múltiple	72.5%	72.5%	Mexico	July 2021	Infraestructure
Telesites Costa Rica, S.A. (TLC)	100%	100%	Costa Rica	August 2021	Infraestructure
Telesites Colombia, S.A.S. (TCO)	100%	100%	Colombia	August 2021	Infraestructure



## **c) Revenue recognition**

### **Rental and alteration service income**

The Company is primarily engaged in leasing passive infrastructure and providing alteration services to telephone carriers.

Revenue from contracts with customers is recognized when control of the goods or services is transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. The Company has generally concluded that it is the principal in its revenue arrangements under IFRS 15. Rents are reviewed and increased based on the National Consumer Price Index (NCPI) and the amount of rent is generally determined based on the specific characteristics of the sites of the leased passive infrastructure.

## **d) Use of estimates**

The preparation of financial statements in accordance with IFRS requires the use of estimates and assumptions in certain areas. Actual results could differ from these estimates. The Company based its estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Company. Such changes are reflected in the estimates and their effects are shown in the financial statements when they occur.

These assumptions mostly refer to:

- Useful life estimates of items of property and equipment
- Allowance for expected credit losses
- Impairment in the value of long-lived assets
- Fair value of financial instruments
- Employee benefits
- Asset retirement obligation

## **e) Financial assets and financial liabilities**

### **i. Financial assets**

#### **Initial recognition and measurement**

Financial assets are classified as subsequently measured at amortized cost, financial assets at fair value through OCI, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. With the exception of trade receivables that do not contain a significant financing component, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Accounts receivable that do not contain a significant financing component are measured at the transaction price determined under IFRS 15. See accounting policy in Note 2.c) Revenue recognition.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to generate cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows for the activities of the business and not a particular intention of holding an instrument. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the marketplace (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- a) Financial assets at amortized cost (debt instruments)
- b) Financial assets at fair value through OCI with recycling of cumulative gains and losses
- c) Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses
- d) Financial assets at fair value through profit or loss

### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Company's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired, or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

### Impairment of financial assets

The Company recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company.

## **ii. Financial liabilities**

### **Initial recognition and measurement**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, long-term debt, accounts payable and accrued liabilities.

All financial liabilities are recognized initially at fair value and, in the case of long-term debt, including directly attributable transaction costs.

The Company's financial liabilities include accounts payable and accrued liabilities, long-term debt and loans to related parties.

### **Subsequent measurement**

The measurement of financial liabilities depends on their classification, as described below:

#### **• Financial liabilities at fair value through profit or loss**

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition at fair value through profit or loss.

#### **• Long-term debt**

After initial recognition, interest-bearing long-term debt is subsequently measured at amortized cost using the effective interest rate (EIR) method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as accrued interest expense in the statement of comprehensive income.

### **Derecognition of financial liabilities**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

## **iii. Offsetting of financial instruments**

The Company may offset a financial asset and a financial liability and present the net amount in its statement of financial position only when:

- (i) it has the right and legal obligation to receive or pay an offsetting amount, therefore the Company has, in fact, an offsetting financial asset or liability and
- (ii) the net amount resulting from offsetting the financial asset and the financial liability reflects the Company's expected cash flows from settling two or more separate financial instruments.

## **iv. Fair value of financial instruments**

The fair value of financial instruments that are traded in active markets at each reporting date is determined by reference to quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs.

For financial instruments not traded in an active market, the fair value is determined using appropriate valuation techniques. Such techniques may include using recent arm's-length market transactions; reference to the current fair value of another financial instrument that is substantially the same; a discounted cash flow analysis or other valuation models.



The hierarchy used for determining fair values is as follows:

Level 1: Quoted (unadjusted) prices in active markets for identical assets or liabilities;

Level 2: Variables other than the quoted prices included in level 1 that are observable for assets or liabilities, either directly (prices) or indirectly (price derivatives); and

Level 3: Variables used for assets or liabilities that are not based on observable market data (unobservable variables).

Note 10 provides an analysis of the fair values of the Company's financial instruments.

#### **f) Cash and cash equivalents**

Cash in banks earns interest at floating rates on daily account balances. Cash equivalents are represented by short-term deposits made for terms ranging from one day to three days, and which bear interest at rates common for each type of short-term investment. These investments are stated at cost plus accrued interest, which is similar to their market value.

#### **g) Current versus non-current classification**

The Company presents assets and liabilities in its statement of financial position based on current/non-current classification. An asset is current when it is:

- Expected to be realized within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.
- All other assets are classified as non-current.

A liability is current when:

- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

#### **h) Property and equipment, net**

The Company's property includes passive infrastructure, which includes non-electronic components used in telecommunications networks, including masts, towers and posts. These fixed assets are measured at fair value using the revaluation model specified in IAS 16 *Property, Plant and Equipment*. Company management periodically reviews the stated amounts of the Company's fixed assets whenever it believes that there is a significant difference between the carrying amount of an asset and its fair value. Depreciation is determined on fair values on a straight-line basis over the estimated useful lives of the assets starting at the time the assets are available for use.

The Company's equipment is carried at cost, net of accumulated depreciation, in accordance with IAS 16 *Property, Plant and Equipment*. Depreciation is determined on the assets' carrying amounts on a straight-line basis over the estimated useful lives of the assets, starting the month after the assets are available for use.

The Company periodically reviews the residual values, useful lives and depreciation methods of its fixed assets and adjusts them prospectively where appropriate at the end of each reporting period, in accordance with IFRS 8 *Accounting Policies, Changes in Accounting Estimates and Errors*.

The revaluation surplus is recycled to retained earnings in the same proportion as the accounting depreciation over the useful live of the asset and, if the revalued asset is derecognized, the revaluation surplus is transferred to retained earnings without affecting the profit or loss for the period.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in other operating income or other operating expenses when the asset is derecognized.

Annual depreciation rates are as follows:

Passive infrastructure	De 3.33% a 6.67%
Computer equipment	30%
Automotive equipment	25%
Other equipment	10%

### **i) Licenses and software**

The licenses and software acquired by the Company are classified as intangible assets with finite useful lives that are recognized at cost. Amortization of these intangible assets is calculated on the assets' carrying amounts on a straight-line basis based on the estimated useful lives of the assets.

The annual amortization rate for acquired licenses is 15%.

### **j) Impairment in the value of long-lived assets**

The Company assesses at each reporting date whether there is an indication that its long-lived assets may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount, which is higher than the asset's fair value less costs to sell and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired, and its carrying amount is written down to its recoverable amount, and the loss is immediately recognized in profit or loss.

The depreciation and amortization expense for future periods is adjusted to the new carrying amount during the remaining useful life of the related assets. Recoverable amounts are determined for each individual asset, unless the asset generates cash inflows that are closely dependent on the cash flows generated by other assets or group of assets (cash generating units).

The carrying amount of property and equipment is reviewed annually whenever there are indicators of impairment in the value of such assets. When the recoverable amount of an asset, which is the higher of the asset's expected net selling price and its value in use (the present value of future cash flows) is less than its net carrying amount, the difference is recognized as an impairment loss.

As at 31 December 2021 and 2020, there were no indicators of impairment in the value of the Company's fixed assets.

### **k) Leases**

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets, even if that asset is not explicitly specified in an arrangement.

The Company assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. All other contracts are considered service contracts.

Company as a lessee

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets (based on their relative materiality). The Company recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### **(i) Right-of-use assets**

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation or amortization and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the initial amount of lease liabilities recognized, initial direct costs incurred by the lessee, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated or amortized on a straight-line basis over the shorter of the lease term and the estimated useful lives of the assets as follows:

- |                            |               |
|----------------------------|---------------|
| • Buildings                | 5 to 10 years |
| Motor vehicles and offices | 1 to 4 years  |

The right-of-use assets are also subject to impairment. Refer to the accounting policy on impairment in the value of non-financial assets in Note 2j).

## **(ii) Lease liabilities**

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating the lease, if the lease term reflects the Company exercising the option to terminate.

Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

The Company discounts the present value of the future cash flows for its leases that are within the scope of IFRS 16 using an incremental borrowing rate, which is the rate of interest that the Company would have to pay to borrow over a similar term the funds necessary to obtain an asset of a similar value to the leased asset. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

The Company presents its lease liabilities separately from other liabilities in the statement of financial position.

## **l) Provisions, contingencies and commitments**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

If the effect of the time value of money is material, provision amounts are determined as the present value of the expected outflow of resources to settle the obligation. The provisions are discounted using a pre-tax rate that reflects the current market conditions at the date of the statement of financial position and, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense.

Contingent liabilities are recognized only when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. Also, contingencies are recognized only when they generate a loss.

## **m) Asset retirement obligation**

The Company records a reserve for the decommissioning costs associated with the sites where its passive infrastructure is located. Decommissioning costs are measured at the present value of the costs expected to be incurred to settle the Company's obligation to decommission the assets. These costs are determined on the basis of the estimated cash flows and the asset retirement costs are capitalized as part of the carrying amounts of the related assets. For purposes of this calculation, cash flows are discounted at a pre-tax rate that reflects the risks associated with the asset retirement obligation. Reversals of previous discount rates are recognized in profit or loss as a financing cost as incurred.

Estimated future decommissioning costs are reviewed annually and are revised where needed. Changes in future cost estimates or discount rates are recognized as an increase or a decrease in the carrying amount of the asset.

## **n) Employee benefits**

The Company annually recognizes the liability for seniority premiums based on independent actuarial calculations applying the projected unit credit method, using financial assumptions net of inflation. The latest actuarial calculation was prepared on 31 December 2021.

The Company creates a provision for the costs of compensated absences, such as paid annual leave, which is recognized using the accrual method.

## **o) Employee profit sharing**

On September 1st 2021, as a result of the labor outsourcing reform, the Company hired the employees of Demonsa, S.A. de C.V. (the Transferor), and assumed all labor obligations related to past services. Accordingly, the Company recognized a defined benefit obligation and any other assumed labor obligations through profit or loss for the year.

The Company is only required to pay employee profit sharing based on its own profits.



As a result of the labor outsourcing reform, in 2021 the method used to calculate employee profit sharing was modified. New requirements were established, whereby the employee profit sharing payable to each employee is capped at three times their current monthly wage or the average employee profit sharing received by the employee in the three prior years (assigned employee profit sharing), whichever is higher.

If the amount of employee profit sharing determined by applying the 10% rate to taxable profit is higher than the sum of the employee profit sharing allocated to each employee, the latter must be considered as the amount of employee profit sharing payable for the period. In accordance with the Mexican Labor Law, the difference between these two amounts does not generate a payment obligation either in the current or future periods.

If current employee profit sharing calculated using a 10% rate of an entity's taxable profit is equal to or less than the amount of the employee profit sharing assigned to each employee, the former shall be considered as the current employee profit sharing for the period.

#### **p) Income tax**

Current income tax is recognized as a current liability, net of prepayments made during the year.

Deferred income tax is calculated using the asset and liability method established in IAS 12 *Income Taxes*.

Deferred income tax is calculated using the asset and liability method, based on the temporary differences between financial reporting and tax values of assets and liabilities at the reporting date.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

#### **q) Uncertain tax treatments**

The Company periodically evaluates positions taken in the tax returns with respect to situations where applicable tax regulations are subject to interpretation and considers whether it is probable that the tax authorities will accept an uncertain tax treatment. Tax balances are determined based on the 'most likely amount method' or the 'expected value' method, depending on which approach best predicts the resolution of the uncertainty.

#### **r) Statement of cash flows**

The statement of cash flows reports the cash generated and used by the Company during the year. It first shows the Company's profit tax, followed by its cash flows resulting from operating activities, then its cash flows resulting from investing activities, and lastly its cash flows resulting from financing activities.

For the years ended 31 December 2021 and 2020, the statement of cash flows was prepared using the indirect method.

#### **s) Concentration of risk**

The Company's principal financial instruments used to fund the Company's operations comprise bank loans, lines of credit, accounts payable and related party payables. The Company's principal financial assets include cash and cash equivalents, accounts receivable, related party receivables and other assets that derive directly from its operations.

The main risks associated with the Company's financial instruments are cash flow risk and market, credit and liquidity risks. The Company performs sensitivity analyses to measure potential losses in its operating results based on a theoretical increase of 100 basis points in interest rates. The Board of Directors approves the risk management policies that are proposed by Company management.

Credit risk is the risk that a counterparty will default on its payment of obligations with the Company. The Company is also exposed to market risks associated with fluctuations in interest rates.

Financial assets which potentially subject the Company to concentrations of credit risk are cash and cash equivalents, short-term deposits and debt instruments. The Company's policy is designed to avoid limiting its exposure to any one financial institution.

The Company continuously monitors its customer accounts and a portion of the Company's surplus cash is invested in time deposits in financial institutions with strong credit ratings.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments.

<b>Year ended 31 December 2021</b>	<b>On demand</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>More than 5 years</b>	<b>Total</b>
Interest-bearing loans and borrowings	-	Ps. 982,098	-	Ps. 541,880	\$19,044,686	Ps. 20,568,664
Accounts payable and other creditors	-	231,667	-	-	-	231,667
	-	Ps. 1,213,765	-	Ps. 541,880	\$19,044,686	Ps. 20,800,331

<b>Year ended 31 December 2020</b>	<b>On demand</b>	<b>Less than 3 months</b>	<b>3 to 12 months</b>	<b>1 to 5 years</b>	<b>More than 5 years</b>	<b>Total</b>
Interest-bearing loans and borrowings	-	Ps. 3,513,172	-	Ps. 526,727	\$18,374,060	Ps. 22,413,959
Accounts payable and other creditors	-	289,436	-	-	-	289,436
	-	Ps. 3,802,608	-	Ps. 526,727	\$18,374,060	Ps. 22,703,395

#### **t) Statement of comprehensive income presentation**

Costs and expenses shown in the Company's consolidated statement of comprehensive income are presented based on a combination of their function and their nature, which provides a clearer picture of the components of the Company's operating profit, since such classification allows for comparability of the Company's financial statements with those of other companies in its industry.

Although not required to do so under IFRS, the Company includes operating profit in the statement of comprehensive income, since this item is an important indicator for evaluating the Company's operating results. Operating profit consists of ordinary revenues and operating costs and expenses.

An analysis of the Company's other income for the years ended 31 December 2021 and 2020 is as follows:

	<b>2021</b>	<b>2020</b>
Recovery of expenses	Ps. 1,413	Ps. 16,346
Revenue from rent paid in advance	1,841	3,240
Early termination of contracts	2,804	-
Unrealized loss on valuation of contracts	8,610	-
Restatement of recoverable value added tax	86,466	-
Other	1,247	1,072
	Ps. 102,381	Ps. 20,658

### 3. NEW ACCOUNTING PRONOUNCEMENTS

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The new and amended standards and interpretations that are issued, but not yet effective, up to the date of issue of the Company's financial statements are disclosed below. The Company intends to adopt these new and amended standards and interpretations, if applicable, when they become effective.

#### a) Standards issued but not yet effective

##### IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17 *Insurance Contracts* (IFRS 17), a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, IFRS 17 will replace IFRS 4 *Insurance Contracts* (IFRS 4) that was issued in 2005. IFRS 17 applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply. The overall objective of IFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies, IFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of IFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

IFRS 17 is effective for reporting periods beginning on or after 1 January 2023, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17.

##### Amendments to IAS 1: Classification of Liabilities as Current or Non-Current

In January 2021, the IASB issued amendments to paragraphs 69 to 76 of IAS 1 to specify the requirements for classifying liabilities as current or non-current. The amendments clarify:

- What is meant by a right to defer settlement
- That a right to defer must exist at the end of the reporting period
- That classification is unaffected by the likelihood that an entity will exercise its deferral right
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification

The amendments are effective for annual reporting periods beginning on or after 1 January 2023 and must be applied retrospectively. The Company is currently assessing the impact the amendments will have on current practice and whether existing loan agreements may require renegotiation.

##### Reference to the Conceptual Framework - Amendments to IFRS 3

In May 2021, the IASB issued Amendments to IFRS 3 *Business Combinations - Reference to the Conceptual Framework*. The amendments are intended to replace a reference to the *Framework for the Preparation and Presentation of Financial Statements*, issued in 1989, with a reference to the *Conceptual Framework for Financial Reporting* issued in March 2018 without significantly changing its requirements.

The Board also added an exception to the recognition principle of IFRS 3 to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 or IFRIC 21 Levies, if incurred separately.

At the same time, the Board decided to clarify existing guidance in IFRS 3 for contingent assets that would not be affected by replacing the reference to the *Framework for the Preparation and Presentation of Financial Statements*.

The amendments are effective for annual reporting periods beginning on or after 1 January 2022 and apply prospectively.

The amendments are not expected to have a material effect on the Company's financial statements.

##### Onerous Contracts - Costs of Fulfilling a Contract - Amendments to IAS 37

In May 2021, the IASB issued amendments to IAS 37 to specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making.



The amendments apply a “directly related cost approach”. The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract.

The amendments are effective for annual reporting periods beginning on or after 1 January 2022. The Company will apply these amendments to contracts for which it has not yet fulfilled all its obligations at the beginning of the annual reporting period in which it first applies the amendments.

The amendments are not expected to have a material effect on the Company’s financial statements.

#### **IFRS 9 Financial Instruments**

In July 2014, the IASB issued the final version of IFRS 9 *Financial Instruments* that supersedes IAS 39 *Financial Instruments: Recognition and Measurement* and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for financial instruments: classification and measurement, impairment and hedge accounting.

IFRS 9 is effective for annual periods beginning on or after 1 January 2020, with early application permitted. Except for hedge accounting, retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of IFRS 9 did not have a significant effect on the Company’s consolidated financial statements.

#### **Amendments to IAS 7 Statement of Cash Flows: Disclosure Initiative**

The amendments to IAS 7 *Statement of Cash Flows* require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as exchange differences). The adoption of these amendments had no effect on the Company’s consolidated financial statements.

#### **b) New and amended standards and interpretations in 2020**

The Company applied for the first-time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2020. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

#### **Changes in accounting policies and disclosures**

##### **Amendments to IFRS 7, IFRS 9 and IAS 39: Interest Rate Benchmark Reform**

The amendments to IFRS 9 and IAS 39 *Financial Instruments: Recognition and Measurement* provide a number of reliefs, which apply to all hedging relationships that are directly affected by interest rate benchmark reform. A hedging relationship is affected if the reform gives rise to uncertainty about the timing and/or amount of benchmark-based cash flows of the hedged item or the hedging instrument. These amendments have no impact on the consolidated financial statements of the Company as it does not have any interest rate hedge relationships.

##### **Amendments to IFRS 16 Covid-19 Related Rent Concessions**

On 28 May 2020, the IASB issued *Covid-19-Related Rent Concessions - amendment to IFRS 16 Leases*.

The amendments provide relief to lessees from applying IFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the Covid-19 pandemic. As a practical expedient, a lessee may elect not to assess whether a Covid-19 related rent concession from a lessor is a lease modification. A lessee that makes this election accounts for any change in lease payments resulting from the Covid-19 related rent concession the same way it would account for the change under IFRS 16, if the change were not a lease modification.

The amendment applies to annual reporting periods beginning on or after July 1st 2020. Earlier application was permitted. This amendment had no impact on the Company’s consolidated financial statements.

## 4. CASH AND CASH EQUIVALENTS

An analysis of cash and cash equivalents as at 31 December 2021 and 2020 is as follows:

	2021	2020
Cash	Ps. 5	Ps. 5
Banks	94,186	1,291,602
Readily marketable securities	5,592,101	7,994,148
	Ps. 5,686,292	Ps. 9,285,755

## 5. OTHER CURRENT AND NON-CURRENT ASSETS

An analysis of other current and non-current assets as at 31 December 2021 and 2020 is as follows:

	2021	2020
Advances to suppliers	Ps. 21,680	Ps. 25,682
Creditable input value added tax, net	31,140	75,547
Prepaid insurance	24,115	14,691
Fees and subscriptions	69,435	79,625
Total other current assets	Ps. 146,370	Ps. 195,545
Security deposits	Ps. 145,991	Ps. 89,650
Total other non-current assets	Ps. 145,991	Ps. 89,650

## 6. RELATED PARTIES

a) An analysis of balances due from and to related parties as at 31 December 2021 and 2020 is provided below. The companies mentioned in this note are considered associates or affiliates of the Company, since the Company's principal shareholders hold direct or indirect stakes in these companies.

	2021	2020
<b>Receivables:</b>		
Radiomóvil Dipsa, S.A. de C.V. <sup>(i)</sup>	Ps. 58,071	Ps. 3,975
Telesites, S.A.B. de C.V.	29,519	18,452
Teléfonos de México, S.A.B. de C.V. <sup>(viii)</sup>	24,201	-
Other related parties	698	1,709
	Ps. 112,489	Ps. 24,136
<b>Payables:</b>		
Operadora Cicsa, S.A. de C.V. <sup>(iii)</sup>	Ps. 14,604	Ps. 19,003
PC Industrial, S.A. de C.V. <sup>(v)</sup>	506	2,949
Radiomovil Dipsa, S.A. de C.V. <sup>(i)</sup>	2,051	2,047
Seguros Inbursa, S.A., Grupo Financiero Inbursa <sup>(iv)</sup>	3,311	3,315
Other related parties	2,653	66
	Ps. 23,125	Ps. 27,380

b) During the years ended 31 December 2021 and 2020, the Company had the following transactions with its related parties:

	2021	2020
<b>Revenue:</b>		
Radiomóvil Dipsa, S.A. de C.V.	Leasing <sup>(i)</sup> Ps. 7,718,877	Ps. 7,343,577
	Alteration services <sup>(i)</sup> 160,257	96,974
Claro Costa Rica, S.A. de C.V.	Leasing <sup>(vii)</sup> 124,186	127,067
Teléfonos de México, S.A.B. de C.V.	Leasing <sup>(viii)</sup> 6,213	6,143
Teléfonos del Noreste, S.A. de C.V.	Leasing <sup>(ix)</sup> 1,704	1,649
Carso energy, S.A. de C.V.	Advisory services <sup>(xv)</sup> -	4,000
Telesites S.A.B. de C.V.	Interest 1,146	-
<b>Expenses:</b>		
Operadora Cicsa, S.A. de C.V.	Construction <sup>(ii)</sup> 138,590	89,908
Radiomóvil Dipsa, S.A. de C.V.	Leasing <sup>(iii)</sup> 52,810	92,126
Seguros Inbursa, S.A., Grupo Financiero Inbursa	Insurance <sup>(iv)</sup> 37,700	40,388
PC Industrial, S.A. de C.V.	Maintenance <sup>(v)</sup> 20,490	16,399
Consorcio Red Uno, S.A. de C.V.	Leasing <sup>(x)</sup> 160	98
Grupo Sanborns, S.A. de C.V.	Leasing <sup>(vi)</sup> 1,327	937
Fianzas Guardiania Inbursa, S.A.	Insurance <sup>(xiv)</sup> -	72
Acolman, S.A.	Leasing <sup>(xii)</sup> 8,349	8,828
Administradora Carso Palmas, A.C.	Leasing <sup>(xi)</sup> 715	38
Teléfonos de México, S.A.B. de C.V.	Fixed assets <sup>(viii)</sup> 6,993,400	-
	Leasing <sup>(viii)</sup> 819	-
Teléfonos del Noroeste, S.A. de C.V.	Leasing <sup>(ix)</sup> 621	-
Sanborns Hermanos, S.A. de C.V.	Leasing <sup>(xvi)</sup> 1,742	-
Industrial Afiliada, S.A. de C.V.	Leasing <sup>(xiii)</sup> 5,930	-
Other	Leasing 1,554	-



- (i) In accordance with the current reference offer for each year, each month the Company enters into several lease agreements with Telcel for the use of the Company's passive infrastructure and the provision of alteration services. All leases are for terms of 10 years, but at inception, the agreements are amended to extend the lease term depending on the circumstances of each particular site. As a result, the leases have maturities all the way through 2030 and include an option to renew for similar terms. Leased passive infrastructure is comprised of non-electronic components used in telecommunications networks, including but not limited to masts, towers, posts, sites, land and physical space. Alteration services refer to the modifications that the Company makes to passive infrastructure at the request of Telcel.
- For the years ended 31 December 2021 and 2020, revenue earned from these passive infrastructure leasing and alteration services totaled Ps. 7,718,877 and Ps. 7,343,577, respectively. The account receivable due from Telcel as at 31 December 2021 and 2020 is Ps. 58,071 and Ps. 3,975, respectively.
- (ii) During 2021 and 2020, the Company had transactions related to the construction of passive infrastructure with Operadora Cicsa, S.A. de C.V. (CICSA). Maintenance expense under operating leases was Ps. 138,590 and Ps. 89,908, respectively. As at 31 December 2021 and 2020, the account payable due to CICSA was Ps. 14,604 and Ps. 19,003, respectively.
- (iii) During 2021 and 2020, the Company had transactions related to leases of sites and land for passive infrastructure with Telcel. For the years ended 31 December 2021 and 2020, rental expense under passive infrastructure leases was Ps. 52,810 and Ps. 92,126, respectively.
- (iv) During 2021 and 2020, the Company entered into insurance agreements, as describe in its passive infrastructure lease agreements, with Seguros Inbursa, S.A., Grupo Financiero Inbursa (Inbursa). For the years ended 31 December 2021 and 2020, the Company's total charge for insurance costs was Ps. 37,700 and Ps. 40,388, respectively. As at 31 December 2021 and 2020, the account payable due to Inbursa was Ps. 3,311 and Ps. 3,315, respectively.
- (v) During 2021 and 2020, the Company had transactions related to the amount of preventive maintenance for passive infrastructure with PC Industrial, S.A. de C.V. (PCIS). Maintenance expense under these transactions was Ps. 20,490 and Ps. 16,399, respectively. As at 31 December 2021 and 2020, the account payable due to PCIS was Ps. 506 and Ps. 2,949, respectively.
- (vi) In 2021, the Company had transactions related to leases of sites for passive infrastructure with Grupo Sanborns, S.A. de C.V. (Sanborns). For the years ended 31 December 2021 and 2020, rental expense under these agreements was Ps. 1,327 and Ps. 937, respectively. As at 31 December 2021 and 2020, the account payable due to Sanborns was Ps. 516 and Ps. 63, respectively.
- (vii) During 2021 and 2020, the Company had transactions related to leases with Claro Costa Rica, S.A. (Claro). For the years ended 31 December 2021 and 2020, rental expense under these leases was Ps. 124,186 and Ps. 127,067, respectively. As at 31 December 2021 and 2020, the account receivable due from Claro was Ps. 698 and Ps. 1,202, respectively.
- (viii) During 2021 and 2020, the Company had transactions related to leases with Teléfonos de México, S.A.B. de C.V. (Telmex). For the years ended 31 December 2021 and 2020, expense under these leases was Ps. 6,213 and Ps. 6,143, respectively. As at 31 December 2021, the account receivable due from Claro was Ps. 24,201.
- As at 31 December 2021, the Company purchased a portfolio of towers from Telmex for a total sale price of Ps. 6,993,400.
- (ix) During 2021 and 2020, the Company had transactions related to leases with Teléfonos del Noreste, S.A. de C.V. (Telnor). For the years ended 31 December 2021 and 2020, rental expense under these leases was Ps. 1,704 and Ps. 1,649, respectively. In addition, the Company's total charge for telecommunications was Ps. 621.
- (x) During 2021 and 2020, the Company had transactions related to leases with Consorcio Red Uno. For the years ended 31 December 2021 and 2020, rental expense under these leases was Ps. 160 and Ps. 98, respectively.
- (xi) During 2021 and 2020, the Company had transactions related to leases with Administradora Carso Palmas, A.C. (Administradora). For the years ended 31 December 2021 and 2020, rental expense under these leases was Ps. 715 and Ps. 38, respectively. As at 31 December 2021, the account payable due to Administradora was Ps. 4.
- (xii) For the years ended 31 December 2021 and 2020, the Company had transactions related to leases with Acolman, S.A. (Acolman). For the years ended 31 December 2021 and 2020, rental expense under these leases was Ps. 8,349 and Ps. 8,828, respectively.
- (xiii) In 2021, the Company had transactions related to leases with Industrial Afiliada, S.A. For the year ended 31 December 2021, rental expense under these leases was Ps. 5,930.
- (xiv) During 2020, the Company had transactions related to leases with Fianzas Guardiania Inbursa, S.A. (Guardiana). For the year ended 31 December 2020, rental expense under these leases was Ps. 72.
- (xv) In 2020, the Company had transactions related to advisory services with Carso Energy (Carso). For the year ended 31 December 2020, the Company's total expense for advisory services was Ps. 4,000.
- (xvi) In 2021, the Company had transactions related to leases with Sanborns Hermanos, S.A. de C.V. For the year ended 31 December 2021, rental expense under these leases was Ps. 1,742.

## 7. PROPERTY AND EQUIPMENT, NET

The Company has two main types of towers: rooftop towers and greenfield towers, which are located in open areas. Most of the Company's greenfield towers can accommodate up to three customers, except for towers that are more than 45 meters high, which can accommodate up to five customers. Rooftop towers equipped with additional masts can accommodate more customers, provided that there is sufficient floor space available on-site to install the additional masts. As at 31 December 2021, the Company's passive infrastructure is comprised of 18,046 towers (16,935 towers as at 31 December 2020).

The Company's passive infrastructure is located in Mexico, distributed across nine cellular regions as defined by telecommunications sector rules and regulations.

An analysis of property and equipment as at 31 December 2021 and 2020 is as follows:

Item	Passive infrastructure	Automotive equipment	Other equipment	Construction in process	Land	Total
<b>Investment:</b>						
As at 31 December 2019	Ps. 55,707,717	Ps. 10,541	Ps. 59,831	Ps. 290,116	Ps. 41,406	Ps. 56,109,611
Additions	34,369,844	4,256	20,028	1,047,219	5,695	35,447,042
Additions from revaluation surplus (Note 2h)	1,726,211	-	-	-	-	1,726,211
Disposals from revaluation surplus (Note 2h)	(12,698,384)	-	-	-	-	(12,698,384)
Disposals	(5,658,972)	-	-	(1,116,903)	-	(6,775,875)
As at 31 December 2020	73,446,416	14,797	79,859	220,432	47,101	73,808,605
Additions	20,206,626	9,666	29,854	1,145,040	3,440	21,394,626
Additions from revaluation surplus (Note 2h)	2,370,360	-	-	-	-	2,370,360
Disposals from revaluation surplus (Note 2h)	(4,613,610)	-	-	-	-	(4,613,610)
Disposals	(2,810,318)	-	-	(854,815)	-	(3,665,133)
As at 31 December <b>2021</b>	Ps. 88,599,474	Ps. 24,463	109,713	Ps. 510,657	Ps. 50,541	Ps. 89,294,848
<b>Depreciation:</b>						
As at 31 December 2019	Ps. 11,039,764	Ps. 7,409	Ps. 17,046	Ps. -	Ps. -	Ps. 11,064,219
Depreciation expense	2,620,014	2,352	6,716	-	-	2,629,082
Disposals	-	-	-	-	-	-
As at 31 December 2020	13,659,778	9,761	23,762	-	-	13,693,301
Depreciation expense	3,402,087	5,759	15,175	-	-	3,423,021
Disposals	-	-	-	-	-	-
As at 31 December <b>2021</b>	Ps. 17,061,865	Ps. 15,520	Ps. 38,937	Ps. -	Ps. -	Ps. 17,116,322
<b>Asset retirement obligation:</b>						
As at 31 December 2018	Ps. 442,111	Ps. -	Ps. -	Ps. -	Ps. -	Ps. 442,111
Cancellations	-	-	-	-	-	-
Amortization	(29,050)	-	-	-	-	(29,050)
Increase for the year	63,584	-	-	-	-	63,584
As at 31 December 2020	476,645	-	-	-	-	476,645
Cancellations	-	-	-	-	-	-
Amortization	(25,551)	-	-	-	-	(25,551)
Increase for the year	44,501	-	-	-	-	44,501
As at 31 December <b>2021</b>	Ps. 495,595	-	-	-	-	Ps. 495,595
<b>Net book value:</b>						
As at 31 December <b>2021</b>	Ps. 72,033,204	Ps. 8,943	Ps. 70,776	Ps. 510,657	Ps. 50,541	Ps. 72,674,121
As at 31 December 2020	Ps. 60,263,283	Ps. 5,036	Ps. 56,097	Ps. 220,432	Ps. 47,101	Ps. 60,591,949

Depreciation expense of property and equipment and amortization expense of licenses and software for the years ended 31 December 2021 and 2020 was Ps. 3,425,212 and Ps. 2,665,337, respectively.

## 8. ASSET RETIREMENT OBLIGATION

An analysis of the Company's asset retirement obligation as at 31 December 2021 and 2020 is as follows:

		2021	2020
Balance as at 1 January	Ps.	1,012,080	Ps. 948,496
Increase for additions of passive infrastructure		44,501	63,584
Utilized		-	-
Balance as at 31 December	Ps.	1,056,581	Ps. 1,012,080

As at 31 December 2021, the review of the cash flow estimates and discount rates determined no changes in these variables compared to the prior year.

## 9. SHORT- AND LONG-TERM DEBT

### a) Analysis of long-term debt:

#### Breakdown of debt

		2021	2020
Bank loans	Long term	Ps. 542,166	Ps. -
Amortized cost		(286)	-
		541,880	-
Issue of structured notes ("certificados bursátiles")	Long term	19,071,751	18,404,815
Amortized cost		(27,065)	(30,755)
		19,044,686	18,374,060
Total long-term debt		Ps. 19,586,566	Ps. 18,374,060

### b) Analysis of short-term debt and interest:

#### Breakdown of debt

		2021	2020
Issue of structured notes ("certificados bursátiles")	Short term	Ps. -	Ps. 3,000,000
Amortized cost		-	(4,499)
		-	2,995,501
Bank loans	Short term	Ps. 450,000	-
Interest payable on bank loans	Short term	258	-
		450,258	-
Interest payable on structured notes	Short term	529,096	517,671
Interest payable on bank loans – Bank of America	Short term	2,744	-
Total interest payable		531,840	Ps. 517,671
Total short-term debt and interest		Ps. 982,098	Ps. 3,513,172



### c) Issue of structured notes

On 17 July 2015, as part of its structured note placement program through Inversora Bursátil, S.A. de C.V., Casa de Bolsa Grupo Financiero Inbursa (Inversora), Opsimex was authorized to issue five-year structured notes ("*certificados bursátiles*") of up to Ps. 22,000,000 or its equivalent in UDIs (investment units). Opsimex issued the following structured notes under this program:

- i) On 5 August 2015, Opsimex issued series 1 OSM-15 Mexican peso structured notes for a total issue of Ps. 3,500,000, and with a maturity date of 23 July 2025. These structured notes bear annual gross interest of 7.97%.
- ii) On 23 September 2015, Opsimex reissued its series 1 OSM-15R Mexican peso structured notes for a total issue of Ps. 3,710,000, and with a maturity date of 23 July 2025. These structured notes bear annual gross interest of 7.97%.
- iii) On 5 August 2015, Opsimex issued series 2 OSM-152 Mexican peso structured notes for a total issue of Ps. 4,500,000, and with a maturity date of 29 July 2021. These structured notes bear annual gross interest of 0.5% + 28-day Mexican Weighted Interbank Interest Rate (TIIE). As at 31 December 2021, Opsimex repaid these structured notes in full on 29 July 2021.
- iv) On 5 August 2015, Opsimex issued series 3 OSM-15U structured notes denominated in UDIs for a total issue of Ps. 7,000,000 (equal to 1,324,169 UDIs), and with a maturity date of 17 July 2030. These structured notes bear annual gross interest of 4.75%.
- v) On 18 February 2016, Opsimex reissued its series 1 OSM-15 2R Mexican peso structured notes for a total issue of Ps. 2,500,000, and with a maturity date of 23 July 2025. These structured notes bear annual gross interest of 7.97%.
- vi) On 28 February 2020, Opsimex issued series OSM-00217 and OSM-00117 Mexican peso structured notes for a total issue of Ps. 350,000 and Ps. 505,000, respectively, with terms of 28 days. These structured notes bear annual gross interest of 7.06%. As at 31 December 2020, Opsimex repaid these structured notes in full.
- vii) On 4 April 2020, Opsimex issued series OSM-00317 Mexican peso structured notes for a total issue of Ps. 300,000, with terms of 15 days. These structured notes bear annual gross interest of 7.22%. As at 31 December 2020, Opsimex repaid these structured notes in full.
- viii) On 27 July 2021, Opsimex issued series OSM-0120 Mexican peso structured notes for a total issue of Ps. 1,000,000, and with a maturity date of 26 January 2021. These structured notes bear annual gross interest of 6.70%. As at 31 December 2021, Opsimex repaid these structured notes in full on 26 January 2021.
- ix) On 27 July 2021, Opsimex issued series OSM-0220 Mexican peso structured notes for a total issue of Ps. 2,000,000, and with a maturity date of 27 July 2021. These structured notes bear annual gross interest of 6.70%. As at 31 December 2021, Opsimex repaid these structured notes in full on 27 July 2021.

An analysis of the historical amounts and the outstanding accrued interest under the long-term structured notes of Opsimex as at 31 December 2021 is as follows:

Series	Maturity date	Long-term debt		Interest payable	
OSM-15 Mexican pesos series 1	23 July 2025	Ps.	3,500,000	Ps.	120,878
4OSM-15R Mexican pesos series 1	23 July 2025		3,710,000		128,131
OSM-15 2R Mexican pesos series 1	23 July 2025		2,500,000		86,342
OSM-15U UDIs series 3	17 July 2030		9,361,751		193,745
		Ps.	19,071,751	Ps.	529,096

An analysis of the historical amounts and the outstanding accrued interest under the long-term structured notes of Opsimex as at 31 December 2020 is as follows:

Series	Maturity date	Long-term debt		Interest payable	
OSM-15 Mexican pesos series 1	23 July 2025	Ps.	3,500,000	Ps.	119,756
4OSM-15R Mexican pesos series 1	23 July 2025		3,710,000		124,924
OSM-15 2R Mexican pesos series 1	23 July 2025		2,500,000		85,788
OSM-15U UDIs series 3	17 July 2030		8,694,815		178,270
		Ps.	18,404,815	Ps.	508,738

An analysis of the historical amounts and the outstanding accrued interest under the short-term structured notes of Opsimex as at 31 December 2020 is as follows:

Series	Maturity date	Short-term debt		Interest payable	
OSM 0120	26 January 2021	Ps.	1,000,000	Ps.	2,978
OSM 0220	27 July 2021		2,000,000		5,956
		Ps.	3,000,000	Ps.	8,933

As at 31 December 2021 and 2020, the value of one UDI was \$ 7.1082 pesos and \$ 6.4402 pesos, respectively. As at 12 April 2022, the date of issue of these consolidated financial statements, the value of the UDI was \$ 7.2702 pesos per UDI.

#### Redemptions

The Series 1 (OSM-15, OSM-15R, OSM-15 2R) and Series 2 (OSM-152) Mexican peso structured notes and Series 3 (OSM-15U) structured notes in UDIs, as well as OSM0120 y OSM0220 short-term debts in Mexican pesos, do not stipulate early redemptions during their lifetimes, and principal is repayable to noteholders at maturity.

#### d) Bank loans

An analysis of the Company's long-term bank loans as at 31 December 2021 is as follows:

Currency	Item	Rate	Maturity date	Long-term debt		Interest payable	
Mexican pesos:	Bank of America, N.A. <sup>(i)</sup>	4.52%	23 February 2023	Ps.	490,732	Ps.	2,468
	Bank of America, N.A. <sup>(ii)</sup>	4.52%	23 February 2023		51,148		277
	Total debt			Ps.	541,880	Ps.	2,744

(i) On 23 February 2018, the Company renewed its line of credit of USD 24,000 with Bank of America (BOFA). This loan matures on 23 February 2023 and bears interest on outstanding balances at a rate of 4.52%. As at 31 December 2021, the outstanding balance of this loan is Ps. 490,732 and accrued interest payable on the loan is Ps. 2,468.

(ii) On 24 May 2018, the Company renewed its line of credit of USD 2,500 with BOFA. This loan matures on 23 February 2023 and bears interest on outstanding balances at a rate of 4.52%. As at 31 December 2021, the outstanding balance of this loan is Ps. 51,148 and accrued interest payable on the loan is Ps. 277.

An analysis of the Company's short-term bank loans as at 31 December 2021 is as follows:

Currency	Item	28-day TIIE + basis points	Maturity date	Long-term debt		Interest payable	
Mexican pesos:	Banco Santander, S.A. <sup>(i)</sup>	6.36%	26 January 2022	Ps.	350,000	Ps.	186
	Banco Inbursa, S.A. <sup>(ii)</sup>	6.51%	26 April 2022		100,000		72
	Total debt			Ps.	450,000	Ps.	258

(i) On 8 January 2021, the Company entered into a 12-month current account loan agreement in Mexican pesos with Banco Santander, S.A. Institución de Banca Múltiple for financing of up to Ps. 500,000. The loan bears interest on the outstanding balance at the 28-day TIIE + 6 basis points. On 28 October 2021, the Company drew down Ps. 100,000 from this line of credit. This drawdown matured in one month and was repaid in full on 26 November 2021.

On 28 December 2021, the Company drew down Ps. 350,000 from this line of credit. This drawdown matures in one month and bears interest at the 28-day TIIE + 6 basis points. As at 31 December 2021, the outstanding balance of this loan is Ps. 350,000 and accrued interest payable on the loan is Ps. 186.

(ii) On 28 October 2021, the Company entered into a current account loan agreement in Mexican pesos with Banco Inbursa, S.A. Institución de Banca Múltiple for financing of up to Ps. 100,000. This loan matures on 26 April 2022 and bears interest on the outstanding balance at the 28-day TIIE + 8 basis points. As at 31 December 2021, the outstanding balance of this loan is Ps. 100,000 and accrued interest payable on the loan is Ps. 72.

(iii) On 26 January 2021, the Company entered into a current account loan agreement in Mexican pesos with BBVA Bancomer, S.A., Institución de Banca Múltiple for financing of up to Ps. 700,000. This loan matures on 25 January 2022 and bears interest on the outstanding balance at the 28-day TIIE + 6 basis points. The balance of this loan was repaid in full on 7 July 2021.

## 10. FINANCIAL ASSETS AND FINANCIAL LIABILITIES

An analysis of the Company's financial assets and financial liabilities as at 31 December 2021 and 2020 is as follows:

	2021		2020	
	Carrying amount	Fair value	Carrying amount	Fair value
Long-term debt	Ps. 19,586,656	Ps. 19,200,241	Ps. 18,900,787	Ps. 20,712,751

The fair value of the Company's financial assets and liabilities is determined based on the price at which a financial instrument can be traded in an orderly transaction between market participants, without being a forced sale or liquidation.

Management assessed that the fair values of cash and cash equivalents, trade receivables, trade payables and accrued liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

## 11. LEASES

The Company has lease contracts for various items of property, motor vehicles and offices used in its operations. Leases of properties generally have lease terms between 5 and 10 years, while motor vehicles and offices generally have lease terms between 1 and 4 years. The Company's obligations under its leases are secured by the lessor's title to the leased assets. As at 31 December 2021, the Company applied an average rate (in Mexican pesos) of 8.22% and 4.52% to its U.S. dollar-denominated leases.

Set out below are the carrying amounts of right-of-use assets recognized and the movements during the period:

	Leased properties	Other leases	Total
As at 1 January 2021	Ps. 9,543,519	Ps. 3,930	Ps. 9,547,449
Additions and reclassifications	4,164,490	766	4,165,256
Depreciation	(1,766,981)	(3,106)	(1,770,087)
As at 31 December 2021	11,941,028	1,590	11,942,618
Additions and reclassifications	6,160,904	684,545	6,845,449
Depreciation	(1,494,517)	(166,057)	(1,660,574)
As at 31 December 2021	Ps. 16,607,415	Ps. 520,078	Ps. 17,127,493

Set out below are the carrying amounts of lease liabilities recognized and the movements during the period:

	2021	2020
As at 1 January 2020	Ps. 12,555,935	Ps. 10,046,905
Additions	6,845,449	4,165,256
Accretion of interest	1,416,680	1,117,133
Lease payments	(2,556,054)	(2,773,359)
As at 31 December 2021	Ps. 18,262,010	Ps. 12,555,935



The following are the amounts recognized in profit or loss:

	<b>2021</b>		<b>2020</b>	
Depreciation of right-of-use assets	Ps.	1,660,574	Ps.	1,770,087
Lease interest		1,416,680		1,117,133
Total amount recognized in the statement of comprehensive income	Ps.	3,077,254	Ps.	2,887,220

## 12. RETIREMENT BENEFITS

An analysis of the net periodic benefit expense and the defined benefit obligation associated with the Company's post-employment benefits (seniority premiums and termination benefit plan) as at and for the years ended 31 December 2021 and 2020 is as follows:

### a) Net periodic benefit expense

	<b>2021</b>					
	<b>Retirement benefits</b>		<b>Termination benefits</b>		<b>Total</b>	
<b>Analysis of net periodic benefit expense for 2020:</b>						
Current-year service cost	Ps.	666	Ps.	614	Ps.	1,280
Interest cost		620		451		1,070
Net periodic benefit expense	Ps.	1,286	Ps.	1,064	Ps.	2,350

	<b>2020</b>					
	<b>Retirement benefits</b>		<b>Termination benefits</b>		<b>Total</b>	
<b>Analysis of net periodic benefit expense for 2020:</b>						
Current-year service cost	Ps.	618	Ps.	304	Ps.	922
Interest cost		475		192		667
Net periodic benefit expense	Ps.	1,156	Ps.	614	Ps.	1,770

b) An analysis of changes in the Company's net defined benefit obligation is as follows:

	<b>Retirement benefits</b>		<b>Termination benefits</b>		<b>Total</b>	
<b>Net defined benefit obligation:</b>						
Net defined benefit obligation as at 31 December 2019	Ps.	6,517	Ps.	2,684	Ps.	9,201
Remeasurements for the year						
Current-year service cost		618		304		922
Interest cost		475		192		667
Charges to the reserve		-		(59)		(59)
Actuarial gain		(452)		359		(93)
PNBD al 31 de diciembre de 2020		7,158		3,480		10,638
Remeasurements for the year		615		327		942
Current-year service cost		-		-		-
Interest cost		566		427		993
Charges to the reserve		-		(354)	(	354)
Actuarial gain		(641)		1,803		1,162
Net defined benefit obligation as at 31 December <b>2021</b>	Ps.	7,698	Ps.	5,682	Ps.	13,380

c) An analysis of the net defined benefit obligation is as follows:

2021					
	Retirement benefits		Termination benefits		Total
<b>Provisions for:</b>					
Vested benefit obligation	Ps.	7,698	Ps.	5,682	Ps. 13,380
Net defined benefit obligation	Ps.	7,698	Ps.	5,682	Ps. 13,380

2020					
	Retirement benefits		Termination benefits		Total
<b>Provisions for:</b>					
Vested benefit obligation	Ps.	7,158	Ps.	3,480	Ps. 10,638
Net defined benefit obligation	Ps.	7,158	Ps.	3,480	Ps. 10,638

d) The key assumptions used in the actuarial study, expressed in absolute terms, were as follows:

	2021	2020
<b>Financial assumptions</b>		
Discount rate	8.05%	7.52%
Expected salary increase rate	7.00%	7.00%
Inflation rate	3.50%	3.50%
<b>Biometric assumptions</b>		
Mortality rate	EMSSA 2009	EMSSA 2021
Disability rate	IMSS 97	IMSS 97

As at 31 December 2021 and 2020, the Company does not have any material contingent liabilities for employee benefits.

## 13. EMPLOYEE BENEFITS

As at 31 December 2021 and 2020, the Company has recognized accrued liabilities for short-term employee benefits. An analysis is as follows:

	As at 31 December 2019			As at 31 December 2020			As at 31 December 2021		
		Arising during the year	Utilized		Arising during the year	Utilized			
Paid annual leave	Ps.	1,738	3,483	(3,104)	Ps.	2,117	Ps.	4,484	Ps. (3,464)
Vacation premium		3,240	5,092	(4,510)		3,822		4,431	(6,026)
Bonuses		12,251	15,051	(14,026)		13,276		13,100	(15,129)
Employee profit sharing		2,685	2,116	(2,600)		2,201		27,233	(2,201)
	Ps.	19,914	Ps.	25,742	Ps.	(24,240)	Ps.	21,416	Ps. 49,248
								Ps.	(26,820)
								Ps.	43,844

## 14. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

An analysis of accounts payable and accrued liabilities is as follows:

	2021		2020	
Suppliers and accounts payable	Ps.	142,403	Ps.	254,844
Provisions and accrued liabilities		89,264		45,429
Total	Ps.	231,667	Ps.	300,273

The above-mentioned provisions represent expenses incurred in 2021 and 2020 or services contracted during these years that are to be paid in the following year. There is uncertainty as to both the final amounts payable and the timing of the Company's cash outlay and thus, the amounts shown above may vary.

## 15. EQUITY

a) An analysis of the Company's share capital as at 31 December 2021 and 2020 is as follows:

Series	Share capital	2021		2020	
		Nº of shares	Amount	Nº of shares	Amount
A	Minimum, fixed	50,000	Ps. 50	50,000	Ps. 50
B	Minimum, fixed	35,124,997	Ps. 10,000	34,950,000	Ps. 9,950
	Total	35,174,997	Ps. 10,050	35,000,000	Ps. 10,000

- b) As at 31 December 2021 and 2020, the Company's share capital is Ps. 10,050, and is represented by 35,174,997 shares (50,000 common registered series "A" shares with no par value and 35,124,997 common registered series "B" shares with no par value). All shares are issued and outstanding.
- c) In accordance with the Mexican Corporations Act, the Company is required to appropriate at least 5% of the net profit of each year to increase the legal reserve. This practice must be continued each year until the legal reserve reaches 20% of the value of the Company's share capital. The legal reserve is included as part of Retained earnings. As at 31 December 2021 and 2020, the legal reserve is Ps. 19,813.
- d) Earnings distributed in excess of the Net taxed profits account (CUFIN, by its acronym in Spanish) balance will be subject to the payment of corporate income tax at the statutory rate at that time. The payment of this tax may be credited against the Company's current income tax.
- e) In 2021, the Company's shareholders declared a cash dividend of Ps. 1,700,000, which was paid out from the CUFIN balance.
- f) As a result of the 2014 Mexican Tax Reform, dividends paid to individuals and foreign corporations from earnings generated as of 1 January 2014 shall be subject to an additional 10% withholding tax.

## 16. INCOME TAX

a) On 30 October 2020, the Mexican Congress approved the 2021 Tax Reform, which became effective on January 1st 2021. Among other changes, the reform establishes a net interest expense deduction limitation equal to 30% of an entity's adjusted tax profit. This limitation is only applicable when the amount of the aggregate interest payments of the members of a corporate group in Mexico exceeds 20 million Mexican pesos. The 2021 Tax Reform had no effect on the Company's consolidated financial statements.

The Mexican Income Tax Law (MITL) establishes a corporate income tax rate of 30% for fiscal year 2021.

b) An analysis of income tax recognized in profit or loss for the years ended 31 December 2021 and 2020 is as follows:

	<b>2021</b>		<b>2020</b>	
Current income tax	Ps.	663,643	Ps.	905,447
Deferred income tax		(439,100)		(475,422)
Total income tax	Ps.	224,543	Ps.	430,025

c) A reconciliation of the Company's net deferred income tax assets and liabilities is as follows:

	<b>2021</b>		<b>2020</b>	
As at 1 January	Ps.	(6,191,456)	Ps.	(10,253,751)
Deferred income tax recognized in profit or loss		439,100		475,422
Deferred income tax in other comprehensive income		(716,392)		(517,862)
Deferred income tax reclassified to retained earnings		2,201,689		4,104,735
As at 31 December	Ps.	(4,267,059)	Ps.	(6,191,456)

d) A reconciliation of the statutory income tax rate to the effective income tax rate recognized by the Company for financial reporting purposes is as follows:

	<b>2021</b>		<b>2020</b>	
Statutory income tax rate		30%		30%
Effect of reconciling items:				
Taxable effects of inflation		99		41
Property and equipment, net		(52)		(18)
Non-deductible items		1		2
Leases		12		26
Share of (loss)/profit of trust		(40)		3
Other items		-		(1)
Effective income tax rate		50%		83%



e) An analysis of the effects of temporary differences giving rise to deferred tax assets and liabilities is as follows:

	2021	2020
<b>Deferred tax assets:</b>		
Provisions and accrued liabilities	Ps. 34,892	Ps. 21,568
Amortized cost	-	45
Interest pursuant to Article 28.XXXII	5,269	-
Employee benefits	14,101	660
Retirement benefits	4,014	3,191
<b>Total deferred tax assets</b>	<b>58,276</b>	<b>25,464</b>
<b>Deferred tax liabilities:</b>		
Property and equipment, net	57,089	708,810
Surplus on revaluation of assets	4,265,045	5,505,297
Amortized cost	395	-
Prepaid expenses	2,806	2,813
<b>Total deferred tax liabilities</b>	<b>4,325,335</b>	<b>6,216,920</b>
<b>Deferred tax liability, net</b>	<b>Ps. 4,267,059</b>	<b>Ps. 6,191,456</b>

f) For the years ended 31 December 2021 and 2020, the Company reported taxable profit of Ps. 2,212,143 and Ps. 3,018,157, respectively, on which income tax payable was Ps. 663,643 and Ps. 905,447, respectively.

g) As at 31 December 2021 and 2020, the Company has the following tax balances:

	2021	2020
Restated contributed capital account (CUCA)	Ps. 13,505	Ps. 11,297
Net taxed profits account (CUFIN)	18,958,239	17,992,399

h) FIBRA real estate tax regime

The Trust is subject to the tax treatment set forth in the Tax Provisions related to FIBRAs (FIBRA Tax Regime) applicable to trusts engaged in the acquisition or construction of property, and must comply with the requirements established in the related provisions. The Trust and its Noteholders must fulfill the tax obligations arising from the Trust's activities in accordance with the FIBRA Tax Regime.

The Trust is not subject to the payment of income tax; however, it is required to calculate its taxable profit in terms of the Tax Provisions regarding FIBRAs, and distribute at least 95% of its annual taxable profit to its noteholders.

For the year ended 31 December 2021, the Trust determined taxable profit of Ps. 322,973 in accordance with the Tax Regime for FIBRAs.

Pursuant to Articles 187 and 188 of the MITL, Rules 3.21.2.2. and 3.21.2.3. of the 2021 Miscellaneous Tax Resolution and other applicable tax laws, the Trust must comply with certain requirements, which include the following:

- The Trust is primarily engaged in the acquisition or construction of real estate intended to be leased, or to acquire the right to receive income from the leasing of such real estate.
- At least 70% of the Trust's net assets must be invested in real estate, while the remainder must be invested in government securities registered with the National Securities Registry, or in mutual funds.
- The real estate built or acquired is intended for leasing and cannot be sold unless at least four years as of the date of completion of construction or acquisition thereof have elapsed, respectively. The real estate sold before such period has elapsed shall not be subject to the preferential tax treatment established in Article 188 of the MITL.

- d) The Trustee must issue equity certificates for the Trust's net assets, and such certificates must be placed in Mexico among the general investing public.
- e) The Trustee must distribute, at least once a year and no later than 15 March, at least 95% of its taxable profit from the immediately prior year generated from the Trust's net assets to all noteholders.
- f) Mobile telecommunications towers must be intended exclusively for commercial exploitation through service agreements for shared access and use of the infrastructure to be used, operated and exploited as a location for active and passive infrastructure.
- g) In terms of Rule 3.21.3.5., the value of mobile telecommunications towers that are an integral part of the Trust's net assets is to be determined using the procedure established to restate the acquisition cost of the real estate referred to in Article 124 of the MITL, except when the real estate where the towers are built is also part of the Trust's net assets, in which case the value of the towers is to be determined as part of the construction cost of such property.

In accordance with Article 187 of the MITL, the Trust will be also subject to the provisions of Article 188 of the MITL, as follows:

- a) In terms of Title II of the Law, the Trustee shall determine the Trust's taxable profit for the year on revenue earned from property, rights, loans or securities that are an integral part of the Trust's net assets.
- b) Taxable profit for the year shall be divided by the number of equity certificates issued by the Trustee to the Trust in order to determine the amount of taxable profit corresponding to each individual certificate.
- c) The Trustee must withhold from the holders of the equity certificates income tax on the distributed amount of such tax result, applying the rate set forth in Article 9 of the Law, unless the noteholders are exempt from the payment of income tax on such income.
- d) The holders of the equity certificates shall be subject to the payment of income tax on income earned from the sale of such certificates.
- e) Whenever the trustors contribute real estate to the Trust that will be immediately leased to such trustors by the trustee, the trustors may defer payment of income tax payable on income earned from the sale of the property until the date on which the lease agreement is terminated, provided that such period does not exceed 10 years, or at the time the trustee sells the contributed real estate, whichever occurs first.

### **Labor outsourcing reform**

In April 2021, the Mexican government amended the Federal Labor Law, the Federal Tax Code and other laws that regulate employment in order to prohibit the outsourcing of employees, except under specific circumstances. Derived from this tax reform, entities are not allowed to deduct outsourcing expenses or credit their input value added tax on outsourcing expenses. In a worst-case scenario, labor outsourcing may be considered as tax fraud. This reform became effective on September 1st 2021.

As a result of the labor outsourcing reform, the Company transferred employees between Group companies, along with all labor obligations related to past services provided. The labor outsourcing reform had no effect on the Company's consolidated financial statements.

### **Employee profit sharing**

As a result of the labor outsourcing reform, in 2021 the method used to calculate employee profit sharing was modified. New requirements were established, whereby the employee profit sharing payable to each employee is capped at three times their current monthly wage or the average employee profit sharing received by the employee in the three prior years

(assigned employee profit sharing), whichever is higher.

If the amount of employee profit sharing determined by applying the 10% rate to taxable profit is higher than the sum of the employee profit sharing allocated to each employee, the latter must be considered as the amount of employee profit sharing payable for the period. In accordance with the Mexican Labor Law, the difference between these two amounts does not generate a payment obligation either in the current or future periods.

If current employee profit sharing calculated using a 10% rate of an entity's taxable profit is equal to or less than the amount of the employee profit sharing assigned to each employee, the former shall be considered as the current employee profit sharing for the period.

## 17. CONTINGENCIES AND COMMITMENTS

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Since 2013, the Mexican government has been formulating a new regulatory framework for the country's telecommunications and the broadcast sectors. This new regulatory framework is based on a set of constitutional reforms that were enacted in June 2013, which took effect in July 2014, and which led to the enactment of a new Federal Telecommunications and Broadcasting Law and Mexican Public Broadcasting System Law to replace the existing regulatory framework.

As a result, the Federal Telecommunications Institute (IFT) was created as an independent agency tasked with promoting and regulating access to Mexico's telecommunications and broadcast infrastructure (including passive infrastructure).

The IFT also has the power to oversee fair competition in the telecommunications and broadcast sectors by imposing asymmetric regulations on sector participants that it deems market dominant and it may also declare that a company is a so-called "preponderant economic agent" in either of these two sectors.

In March 2014, the IFT issued a ruling (the Ruling) through which it declared that America Móvil and Telcel, together with other market participants, represented an "economic interest group" that is a so-called "preponderant economic agent" in the telecommunications sector. The IFT ordered America Móvil and Telcel to take specific actions to force both companies to grant access to and to share their passive infrastructure with other carriers. The Company's and the Trust's passive infrastructure includes non-electronic components used in telecommunications networks, including but not limited to rights of way, ducts, masts, ditches, towers, posts, equipment installations and related supplies, security, auxiliary equipment, land, physical space and pipes.

The Federal Telecommunications and Broadcasting Law that was published in July 2014 states that the IFT shall be tasked with promoting the execution of agreements between asset owners and customers in order for the former to provide access to this passive infrastructure to the latter. Whenever the negotiations surrounding these agreements prove unsuccessful, the IFT may intercede to determine the pricing and the terms of the commercial agreements. The IFT also has the power to regulate the terms of passive infrastructure agreements between assets owners and their customers, and it may assess the agreements in terms of fair competition and take actions to ensure that the terms and conditions for the use and sharing of the passive infrastructure are non-discriminatory.

In February 2017, the IFT issued a Biennial Ruling that amended, eliminated and supplemented the provisions stipulated in the original Ruling. Additionally, in December 2020, the IFT issued a second Biennial Ruling, whereby the IFT's plenary session amended, eliminated and supplemented the measures imposed on the so-called preponderant economic agent in the telecommunications sector. The amendments applicable to passive infrastructure have been deemed immaterial.

### **Reference offer**

In accordance with the Ruling as amended by the Biennial Ruling and in terms of the new regulatory framework, Telcel has drafted and/or updated its reference offer, which will be valid until 31 December of each year. As a result, Opsimex, as the transferee of Telcel, and the Trust, as Assignee of Opsimex, together owners of the passive infrastructure, have complied with the terms of the Ruling.

In the terms of the Biennial Ruling, there is an offer currently in effect, which was duly approved by the IFT in December 2021 and will be valid from 1 January to 31 December 2022. As per the terms of the reference offer, carriers must sign both a general agreement and an individual agreement for each site they acquire access to for a minimum of ten years. According to the Biennial Ruling, in July of each year the Trust and Opsimex will be required to file a new reference offer for approval by the IFT. These new reference offers shall take effect on 1 January of the following year, although operators may agree on reference offers with longer terms than their current reference offers.

### **Towers and Antennas**

The Trust is subject to regulatory requirements regarding the registration, zoning, construction, lighting, demarcation, maintenance and inspection of towers, as well as land-use restrictions for the land on which the towers are located. Failure to comply with these regulations may lead to fines. The Trust believes that it complies substantially with all applicable regulations.

## 18. SEGMENT INFORMATION

The Company has passive infrastructure installed throughout Mexico and in various sites abroad. Its principal business segment is leasing this infrastructure. At the date of issue of these consolidated financial statements, the Company's business is geographically divided into the following regions:

Region	Mexican states	2021			2020		
		Infrastructure rental income	Depreciation of right-of-use assets	Depreciation of passive infrastructure	Infrastructure rental income	Depreciation of right-of-use assets	Depreciation of passive infrastructure
1	Baja California Sur and Baja California	Ps. 399,685	Ps. 94,084	Ps. 155,464	Ps. 382,470	Ps. 93,957	Ps. 122,498
2	Sinaloa and Sonora	587,573	127,863	228,148	549,198	110,047	197,159
3	Chihuahua and Durango	430,491	95,748	170,792	384,777	65,583	154,282
4	Nuevo León, Tamaulipas and Coahuila	1,023,973	211,693	337,692	944,958	175,012	297,960
5	Jalisco, Michoacán, Colima and Nayarit	1,071,156	231,614	395,739	964,986	202,867	327,990
6	Querétaro, Guanajuato, San Luis Potosí, Aguascalientes and Zacatecas	1,021,248	227,376	383,929	932,843	214,096	310,317
7	Puebla, Veracruz, Oaxaca and Guerrero	1,374,145	297,634	485,058	1,247,431	266,970	421,203
8	Yucatán, Campeche, Tabasco, Chiapas and Quintana Roo	968,774	226,323	314,367	877,400	195,874	297,871
9	Hidalgo, Morelos and Mexico City	1,687,277	122,681	904,356	1,695,777	445,681	490,805
	Total	Ps. 8,564,322	Ps. 1,635,016	Ps. 3,059,838	Ps. 7,979,840	Ps. 1,770,087	Ps. 2,620,085
<b>Other foreign sites</b>							
1	Costa Rica	Ps. 124,187	Ps. 25,558	Ps. 26,542	Ps. 127,067	Ps. 28,271	Ps. 28,983
	Total foreign sites	124,187	25,558	26,542	127,067	28,271	28,983
	Total	Ps. 8,688,509	Ps. 1,660,674	Ps. 3,402,087	Ps. 8,106,907	Ps. 1,798,358	Ps. 2,649,068

## 19. SUBSEQUENT EVENTS

- In January and February 2022, the Company paid interest of Ps. 391,243 and Ps. 226,252, respectively, on its Series 1 OSM-15 and Series 2 OSM-152 Mexican-peso structured notes and its Series 3 OSM-15U UDI-denominated structured notes, respectively.
- On 14 March 2022, the Company obtained authorization from the CNBV to register with the National Securities Registry 3,300,000,000 (three billion three hundred million) common registered Series A-1 shares with no par value, which represent the minimum fixed share capital with no right to withdrawal (the Shares) of Operadora de Sites Mexicanos, S.A.B. de C.V. (the Issuer), as a result of the shareholders' resolutions adopted at the regular and extraordinary meetings held on 20 January 2022. The merger took effect on 15 March 2022, whereby Telesites (the disappearing company) was merged into the Company (the surviving company).
- On 26 January 2022, the Company repaid in full the outstanding balance (principal and interest) of its bank debt of Ps. 1,000,000 with Banco Inbursa, S.A. de C.V.
- On 26 January 2022, the Company repaid in full the outstanding balance (principal and interest) of its short-term debt of Ps. 3,500,000 with Banco Santander, S.A. de C.V.
- Throughout the financial reporting period and through the date of issue of this auditor's report, the Company has continued to carry out its ordinary business operations and has not been significantly impacted by the Covid-19 pandemic. As the pandemic continues to evolve and cause disruption in global markets, at the date of issue of these consolidated financial statements, the extent of the impact is still uncertain and unpredictable. Such an economic environment may have an adverse effect on the Company's operating results and financial position in the future.





# telesites

Operadora de Sites Mexicanos

## Investor Relations

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## Stock information

Series A1 shares of Operadora de Sites Mexicanos, S.A.B de C.V. are listed on the Mexican Stock Exchange under the ticker symbol SITES1.

## Web page

<https://www.telesites.com.mx>

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