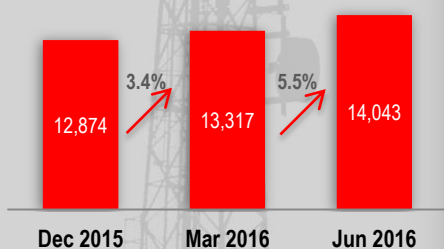


Financial and operating report

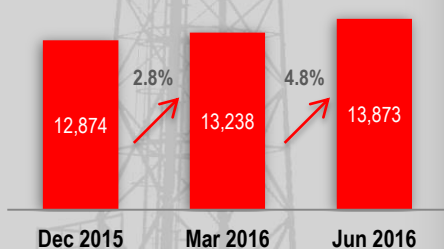
Second quarter 2016

Karla Ileana Arroyo Morales
 Investor Relations Officer
relacionconinversionistas@telesites.com.mx
 Phone: 5125 0205

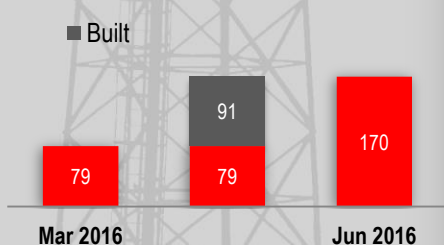
Total towers (Mexico and Costa Rica)



Towers in Mexico



Towers in Costa Rica



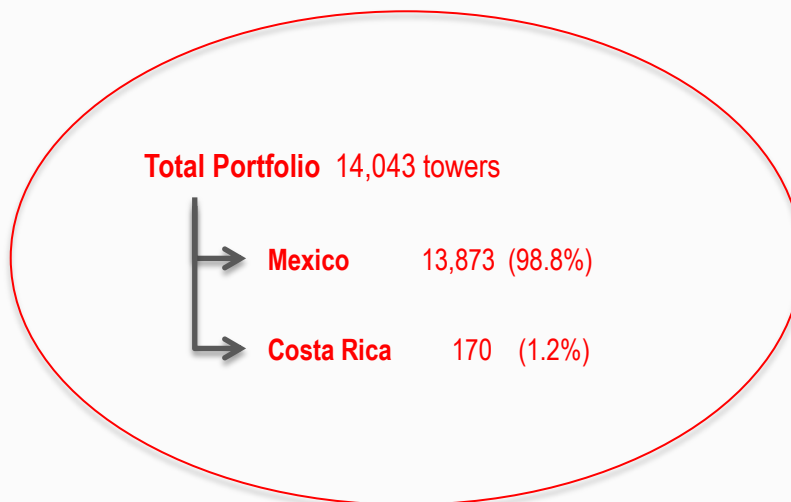
Telesites, S. A. B. de C. V. (“Telesites” or the “Company”) reports its financial and operating results as of the second quarter of 2016.

Mexico City, July 28, 2016.- Telesites in Mexico ended the second quarter of 2016 with a portfolio of 13,873 towers, that represent an increase of 635 new torres, meaning 4.8% additional in one quarter.

At the end of the quarter, Telesites in Mexico had 569 towers in the process of being built, and approximately 40 towers starting construction each week.

On the other hand, Telesites Costa Rica, within the BTS (built to suit) project with Claro, reported 170 sites completed and 14 under construction.

Globally, Telesites portfolio’s size is 14,043 towers, meaning 726 (5.5%) new sites on the quarter, and 1,169 (9.1%) incorporated this year.



Financial and operating report

Second quarter 2016

The number of sites booked on revenues as of June 2016 presented an increase of 879 compared to the 13,142 included in March of 2016.

The revenues in June presented 14,039 sites booked, of which 129 are Costa Rica's Project, 266 from other operators in Mexico, 224 equivalent sites (in revenues) from Telcel's amendments.

Tenancy Ratio:

1.035

operators per tower

Average monthly rent:

19,378 pesos

-1.4%

compared with 1q16

	1Q*	2Q*	1H*
Revenues (mps)	1,177,508	1,236,729	2,414,237
Tower leasing revenues (mps)	756,131	790,085	1,546,216
# Initial Agreements	12,512	13,142	12,512
# Final Agreements	13,142	14,039	14,039
# Average Agreements	12,827	13,591	13,276
Average Rent (ps)	19,649	19,378	19,412

* Adjusted: Without 59 million pesos of upgrades and non recurrent of 1q16 and 55.1 million pesos of 2q16

Financial and operating report

Second quarter 2016

Results

2Q16 Revenues were 1,291.8 million pesos, representing an increase of 4.5% compared to 1Q16 total revenues.

Tower rent revenues compound the 65.4% of Total revenues with 845.2 million pesos, of which 55.1 million pesos are from adjustments and backdate bills.

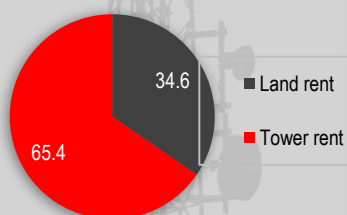
First semester revenues were 2,528.4 million pesos, of which 65.7% were from Tower rent.

EBITDA generated in second quarter was 739.1 million pesos, with an EBITDA Margin of 57.2%, same level as the first quarter of 2016*.

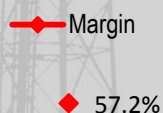
Note: In the Statement of Income, 11.4 million pesos are registered before taxes; are compounded of Other Revenues of 116.2 million pesos and Other Expenses of 104.7 million pesos, from operations not related to the core business.

* Adjusted: Without 51.9 million pesos of Revenues and EBITDA of the first quarter.

Revenues



EBITDA



Jun 16

Financial and operating report

Second quarter 2016

The cash position of the Company at the end of 2q16 was 689.0 million pesos.

Net Debt: 20,782.1 million pesos

Leverage ratio: 7.3x

As of June 2016 the Net debt of the Company was 20,782.1 million pesos and the Last Twelve Months EBITDA was 2,844.6 million pesos. Measuring leverage as Net Debt/EBITDA (LTM) the ratio is equal to 7.3x

The breakdown of debt as of March 2016 is as following:

(M Ps)	Amount	Rate	Term	Due
Cebur OSM 15	9,676	7.97%	10 years	jul-23-25
Cebur OSM 15-2	4,486	TIIE 28 + 0.50	5 years	jul-29-20
Cebur OSM 15 Udis	7,148 *	4.75%	15 years	jul-17-30
Costa Rica CP	161	Libor 3m + 1.625	3 months	
Total Debt	21,471			* The amount of this tranche is indexed to inflation, so that the interest rate is real

Financial and operating report

Second quarter 2016

Telesites, S. A. B. de C. V.

Consolidated statements of Financial Position

(In thousands of Mexican pesos)

	As of June 30, 2016	As of December 31, 2015
Assets		
Current assets		
Cash	689,038	470,279
Related parties and advanced payments	516,188	221,749
Total current assets	1,205,226	692,028
Non-current assets		
Non current receivables	104,694	145,436
Property and equipment, net	38,739,366	38,687,768
Other assets	6,902	31,271
Total non current assets	38,850,962	38,864,475
Total assets	40,056,188	39,556,503
Liabilities and equity		
Short term liabilities		
Short term debt	161,103	1,000,377
Accounts payable	336,545	473,923
Taxes payable	73,545	572,778
Interests payable	486,477	388,908
Total short term liabilities	1,057,670	2,435,986
Long term liabilities		
Long term debt	21,310,055	18,769,543
Deferred income taxes	9,448,444	9,886,089
Asset retirement obligations	772,107	732,990
Other liabilities	1,196	1,199
Total long term liabilities	31,531,802	29,389,821
Total liabilities	32,589,472	31,825,807
Equity		
Capital Stock	35,000	35,000
Net Income	- 200,123	67,184
Effect from the spin off	7,631,839	7,628,512
Total equity	7,466,716	7,730,696
Total liabilities and equity	40,056,188	39,556,503

Financial and operating report

Second quarter 2016

Telesites, S. A. B. de C. V.

Consolidated Statements of Comprehensive Income

(In thousands of Mexican pesos)

	From January 1 to June 30, 2016	From April 1 to June 30, 2016
Revenues:	2,528,362	1,291,854
Expenses		
Land rent	868,021	446,644
Administration and operating expenses	191,321	106,143
Depreciation and amortization	1,206,926	607,431
	2,266,268	1,160,218
Operating result	262,094	131,636
Interests expenses	-	287,570
Other income	11,444	11,444
	-	276,126
Loss before income taxes	-	144,490
Current income taxes	280,641	76,284
Deferred taxes	413,275	636,615
	132,634	560,331
Net Income	-	415,841
EBITDA	1,469,020	739,067

Financial and operating report

Second quarter 2016

Telesites, S. A. B. de C. V.

Consolidated Statements of Cash Flows

(In thousands of Mexican pesos)

	From January 1 to June 30, 2016
Operating activities	
Net income	- 263,948
Taxes	- 305,595
Interests gained and paid, net	668,416
Depreciation and amortization	1,206,926
Provisions	- 3
Accounts receivables	- 399,982
Other accounts receivables	- 53,507
Providers	- 978,530
Cash flow from operating activities	- 126,223
Investment activities	
Property and equipment and construction sites	- 1,219,407
Interests gain	24,839
Cash used for investing activities	- 1,194,568
Financing activities	
Loans	2,540,512
Interests paid	- 1,000,962
	1,539,550
Net increase in Cash and Cash equivalents	218,759
Cash at the beginning of the period	470,279
Cash at the end of the period	689,038

Telesites, S.A.B. de C.V. ("Telesites") quarterly reports and all other written materials may from time to time contain forward-looking statements that reflect the current views and/or expectations of Telesites and its management with respect to its performance, business and future events. Forward looking statements include, without limitation, any statement that may predict, forecast, indicate or imply future results, performance, or achievements, and may contain words like "believe", "anticipate", "expect", "envisages", "will likely result", or any other words or phrases of similar meaning. Such statements are subject to a number of risks, uncertainties and assumptions.

We caution you that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in this report. In no event, neither Telesites nor any of its subsidiaries, affiliates, directors, officers, agents or employees shall be liable before any third party (including investors) for any investment or business decision made or action taken in reliance on the information and statements contained in this document or for any consequential, special or similar damages.